

# Scoping Study for EITI Data Reporting and Access Standards





## **Brief**

This scoping study was commissioned to review data formats and recommend standards and bench marks for data output required under the Extractive Industries Transparency Initiative (EITI) Standard.

This report has been drafted by a team led by Masuma Farooki, with contributions from Glen Jones, Peter Godwin, Tiffany Steel and Alexander Malden.

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## **Executive Summary**

The Extractive Industries Transparency Initiative (EITI) is an international standard to 'promote open and accountable management of natural resources'. By encouraging governments, extractive companies, civil society and the public to engage in discourse around transparency of the extractive sector, it aims to facilitate the management of a country's natural resource wealth to benefit all its citizens.

To facilitate the utilization of the rich data generated by a country's EITI process, this report provides recommendations to facilitate EITI stakeholders in reporting data (qualitative and quantitative) in a standardized format to allow for improved understanding, analysis and accountability of the extractive sector.

The data output standards presented here are recommendations only and are not meant to be prescriptive. Nor should they be considered as a 'reporting template'. The decision on reporting remains the domain of the individual country's Multi Stakeholder group.

These options and recommendations are proposed by the research team. They are not sanctioned by the EITI nor the World Bank, and following them will not necessarily lead to EITI compliance. Implementers of the EITI are advised to review the 'EITI Standard' and guidance notes for assistance on following the 'EITI Requirements'.

This report provides options and recommendations for data output for EITI Requirements listed under the EITI Standard. These recommendations are based on identifying data categories under each Requirement and spell out qualitative and quantitative data formats for each category. Where international standards are available and where these are emerging, the report uses these as its basis of recommendations. The recommendations for data outputs are meant to compliment the narrative provided within the 'Country Report' and is not to be considered a replacement for other reporting requirements under the EITI.

The member countries and extractive companies that are signatories to and participants of the EITI, cover a wide range of capabilities and resources. The capacity at the government and extractive company level to provide information differs, as well for civil society and community partner. To facilitate data reporting from each group, this report takes a good, better and best approach to data standards. These are classifications developed by the research

team and do not pertain to EITI compliance.

The approach allows three levels of recommendations to be made; the good focuses on meeting the minimum requisites set by each EITI Requirement; better and best approaches building further on the basic standards. As EITI is an evolving process, the better and best approaches are meant to encourage participants to standardize reporting where increased information and data commitments are being made by the multi stakeholder group. The three levels of recommendations should not be seen as a three tier reporting system.

'Good' refers to reporting standards that meet the minimum data output to be provided under each EITI Requirement. The recommendations take into consideration differing capacity for stakeholders and include data formats that are already in common usage in different EITI Country Reports.

'Better' refers to reporting standards that are enhancements of data output covered under the good category. These recommendations differ by EITI Requirement; in some cases they provide standards for more disaggregated reporting within a data category and in others they refer to more details being provided for each category. In some cases, there may be just one standard that is considered suitable and therefore no differentiation will be made between the different levels of recommendations.

'Best' refers to reporting standards that represent the highest international benchmarks and standards and are considered to provide comprehensive information, beyond the minimum data requirements. International standards are still evolving for some data categories, and the recommendations reflect evolving trends rather than set standards.

The objective of this report is to present, in structured form, data categories and their reporting formats, that can be used to standardize information generated under each EITI Requirement. The review conducted for this study included a sample of recent EITI Country Reports, as well as other initiatives and industry standards.

These recommendations should be considered as a first step towards standardizing data reporting under EITI Requirement, and need to be tested with future EITI reporting to identify issues with data collection under the headings as categorized in this report.

# **Executive Summary**

continued

The research team would recommend a step by step approach to this, starting with a specific set of requirements, across a number of countries. This will allow the EITI secretariat to develop a set of comparable statistics for various reporting entities, as well as start constructing guidelines for EITI implementers.

The table below summarizes the type of data output for each EITI Requirement, which are then presented in more detail in the main text.

|        | EITI Requirement                                     | Qualitative data | Quantitative data | International standard available | Page numbe |
|--------|--|------------------|-------------------|----------------------------------|------------|
| 3.2a+b | Legal framework                                      |                  |                   |                                  | 15         |
|        | Legal codes, regulations and reforms                 | ✓                | ✓                 |                                  |            |
|        | Government agencies                                  | ✓                |                   |                                  |            |
|        | Ownership over natural resources                     | ✓                | ✓                 |                                  |            |
|        | Licensing regulations                                | ✓                |                   |                                  |            |
|        | International codes of conduct/signatory to treaties | ✓                |                   |                                  |            |
| 3.2a   | Fiscal regime  |                  |                   |                                  | 20         |
|        | Fiscal regime  | ✓                | ✓                 |                                  |            |
|        | Fiscal devolution                                    | ✓                | ✓                 |                                  |            |
|        | Investment   |                  | ✓                 |                                  |            |
|        | Customs/trade  | ✓                | ✓                 |                                  |            |
| 3.3    | Overview of extractive industries                    |                  |                   |                                  | 24         |
|        | Project stages                                       |                  | ✓                 | emerging                         |            |
| 3.4    | Contribution of extractive industries to economy     |                  |                   |                                  | 29         |
|        | Share of GDP   |                  | ✓                 | ✓                                |            |
|        | Share of government revenues                         |                  | ✓                 | ✓                                |            |
|        | Extractive industries and exports                    |                  | ✓                 | ✓                                |            |
|        | Extractive industries and employment                 |                  | ✓                 | ✓                                |            |
| 3.5    | Production data                                      |                  |                   |                                  | 31         |
|        | Production volume                                    |                  | ✓                 | ✓                                |            |
|        | Production value                                     |                  | ✓                 | ✓                                |            |
|        | Export value   |                  | ✓                 | ✓                                |            |
| 3.6    | State participation                                  |                  |                   |                                  | 34         |
|        | Rules governing state participation                  | ✓                |                   |                                  |            |
|        | Tool for state participation                         | ✓                | ✓                 |                                  |            |
|        | Equity ownership                                     |                  | ✓                 |                                  |            |
|        | How is state controlled exercised                    | ✓                |                   |                                  |            |
|        | SOE finances   |                  | ✓                 |                                  |            |
|        | SOE beneficiaries                                    |                  | ✓                 |                                  |            |
| 3.7    | Distribution of revenues                             |                  |                   |                                  | 35         |
|        | Receipt and allocation process                       |                  | ✓                 |                                  |            |
|        | Allocation and distribution of revenues              |                  | ✓                 |                                  |            |
|        | Accounting for allocation                            | ✓                |                   |                                  |            |
| 3.8    | Further information on revenue management            |                  |                   |                                  | 37         |
|        | Revenue accounts                                     | ✓                | ✓                 |                                  |            |

# Executive Summary continued

|       | EITI Requirement                        | Qualitative data | Quantitative data | International standard available | Page numbe |
|-------|---|------------------|-------------------|----------------------------------|------------|
| 3.9   | Register of licenses                    |                  |                   |                                  | 39         |
|       | Property details                        |                  | ✓                 |                                  |            |
|       | Geospatial data                         |                  | ✓                 | omorging                         |            |
|       | Ownership details                       |                  | ✓                 | emerging -                       |            |
|       | License details                         |                  | ✓                 |                                  |            |
| 3.10  | Allocation of licenses                  |                  |                   |                                  | 40         |
|       | Allocation process                      | ✓                | ✓                 |                                  |            |
|       | Bidding process                         | ✓                | ✓                 |                                  |            |
| 3.11  | Beneficial ownership                    |                  |                   |                                  | 41         |
|       | Details on board members                | ✓                |                   |                                  |            |
|       | Politically exposed persons             | ✓                |                   |                                  |            |
| 3.12  | Contracts                               |                  |                   |                                  | 43         |
|       | Title/ description                      | ✓                |                   |                                  |            |
|       | Status                                  | ✓                |                   |                                  |            |
|       | Items                                   | ✓                |                   | emerging                         |            |
|       | Signatory details                       | ✓                |                   |                                  |            |
|       | Documentation                           | ✓                |                   |                                  |            |
| & 4.2 | Revenue streams                         |                  |                   |                                  | 46         |
|       | License and concession fees             |                  | ✓                 | ✓                                |            |
|       | Profits taxes                           |                  | ✓                 | ✓                                |            |
|       | Royalties & bonuses                     |                  | ✓                 | ✓                                |            |
|       | Trade related revenue flows             |                  | ✓                 | ✓                                |            |
|       | Dividends & state entitlements          |                  | ✓                 | ✓                                |            |
|       | Grants and donations                    |                  | ✓                 | ✓                                |            |
| 5.3   | Assessment by independent administrator |                  |                   |                                  | 48         |
|       | Issues                                  | ✓                |                   |                                  |            |
|       | Analysis                                | ✓                |                   |                                  |            |
|       | Recommendations                         | /                |                   |                                  |            |

## **SECTION 1: INTRODUCTION AND METHODOLOGY**

The Extractive Industries Transparency Initiative (EITI) is an international standard to 'promote open and accountable management of natural resources'. By encouraging governments, extractive companies, civil society and the public to engage in discourse around transparency of the extractive sector, it aims to facilitate the management of a country's natural resource wealth to benefit all its citizens.

An EITI Country Report contains a wealth of information on regimes affecting the country's extractive sector and its people. The generation of information, both in the narrative and data format, is meant to facilitate the engagement between various stakeholders in the EITI process. As this process has matured over the years, the need for making this information more accessible and comprehensive has arisen.

To facilitate the utilization of the rich data generated by a country's EITI review process, this report makes recommendations on reporting formats for data, with the aim of standardizing information across a country's timeline and between countries.

A number of stakeholders are involved within the EITI data generation process, from the country Multi Stakeholder group, to government agencies, extractive companies, local communities and civil society groups. The recommendations in this report are meant to facilitate these stakeholders in reporting data (qualitative and quantitative) in a standardized format to allow for improved understanding, analysis and accountability of the extractive sector.

The data output standards presented here are recommendations only and are not meant to be prescriptive. Nor should they be considered as a 'reporting template', the decision on how and what to report remains the domain of the country's Multi Stakeholder group. The recommendations apply to data output and are not meant to replace the larger reporting requirements under the EITI process.

These options and recommendations are proposed by the research team. They are not sanctioned by the EITI nor the World Bank, and following them will not necessarily lead to EITI compliance. Implementers of the EITI are advised to review the EITI Standard and guidance notes for assistance on following the EITI Requirements.

The report is based on a review of the format and categories of data currently being reported by international extractive revenue transparency initiatives, supplemented by the research team's own experiences in managing extractive sector data for over three decades.

The report starts by outlining the methodology and

definition of terms employed, before turning to each particular EITI Requirement. Within each Requirement, the report recommends standards for data output that may be employed by implementers of EITI. A sub-section on visualization of the particular data set is also recommended where applicable. At the end of the section on recommendations, suggestions for further steps are provided.

The third section of the report turns to the technical aspects of submitting EITI data such as reporting languages, data repositories and exchange systems.

#### **TERMINOLOGY**

The following terminology is used within this report

**EITI Requirement:** Refers to a Requirement, and applicable heading and subheading, as stated in the EITI Standard, published by the EITI International Secretariat on January 1, 2015<sup>1</sup>. Within the EITI Standard document, the Requirements identified for data output standards are listed in Table 1.

**Standard:** The term is used to refer to a bench-mark or a customary measure, and unless specifically stated, does not refer to the EITI Standard as published by the secretariat.

**Government:** The term government, unless specified, refers to the Federal government. Where a distinction is required, State government is used to refer to the provincial/state government.

**Local Currency:** When the report recommends reporting local currency, do so using the 3-letter ISO 4217<sup>2</sup> format, e.g. AED, AFN etc.

**Data:** Unless specified as quantitative, qualitative or spatial, the term is used to refer generally to information being collected for an EITI Requirement.

**Data Category:** Refers to a data heading, for which information is presented (such as data under 'Corporate Tax Rate')

**Data Point:** Refers to a single data entity/point (such as percentage or dollar value)

**Data Format:** Refers specifically to the units of reporting for data points. The following terms are used to classify formats:

- Qualitative data has been broken down into three categories:
  - o Narrative: This refers to descriptive reporting, where the implementer chronicles the information to be provided.

https://eiti.org/files/English\_EITI\_STANDARD.pdf

<sup>&</sup>lt;sup>2</sup> http://www.iso.org/iso/home/standards/currency\_codes.htm

## **SECTION 1: INTRODUCTION AND METHODOLOGY**

continued

- o Text: This refers to information that is provided in text format, but should not be used for descriptive purposes. It is used to refer to titles of legal regimes or names of government agencies etc.
- o Classification: Refers to data points that must be within pre-defined classifications and require a 'tick-mark' approach.
- Quantitative: Where information is presented in a numerical value, in appropriate units.
- Spatial: Where information relevant to spatial co-ordinates is presented, in appropriate units.

#### CLASSIFICATION OF RECOMMENDATIONS

The member countries and extractive companies that are signatories to and participants of the EITI cover a wide range of capabilities and resources. The capacity at the government and extractive company level to provide information differs, as well for civil society and community partner. To facilitate data reporting from each group, this report takes a good, better and best approach to data standards. These are classifications developed by the research team and do not pertain to EITI compliance.

The approach allows three levels of recommendations to be made; the 'good' focuses on meeting the minimum requirements set by EITI Requirement; 'better' and 'best' approaches building further on the basic standards. As EITI is an evolving process, the better and best approaches are meant to encourage participants to standardise reporting where increased information and data commitments are being made by the Multi Stakeholder group. The three levels of recommendations should not be seen as a three tier reporting system.

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Better refers to reporting standards that are enhancements of data output covered under the good category. These recommendations differ by EITI Requirement; in some cases they provide standards for more disaggregated reporting within a data category and in others they refer to more details being provided for each category. In some cases, there may be just one standard that is considered suitable and therefore no differentiation will be made between the different levels of recommendations.

**Best** refers to reporting standards that represent the highest international benchmarks and standards and are considered to provide comprehensive information,

beyond the minimum data requirements. For some data categories international standards are still evolving, and the recommendations reflect evolving trends rather than set standards.

#### **METHODOLOGY**

Data outputs under each EITI Requirement, as stated under the EITI Standard, were first classified on the basis of qualitative, quantitative and spatial data. Two judgments were used here, first what the EITI Requirement naturally lends itself to and second whether data points of a different nature can be identified. For example Legal Framework naturally lends itself to a narrative description, but specific issues (such as ownership of resources) can be added as a binary/single data point within this field.

Second, data outputs were marked for those that are more likely to follow international data standards and those more likely to have more specific national standards. The main principle in establishing the distinction was the likelihood of a data category to be comparable across countries. For example quantitative data on production volume for oil is considered more likely to allow for cross-country comparisons relative to a narrative on contracts and licenses<sup>3</sup>.

Third, a distinction between data requiring disaggregation relative to data requiring details was made. The main principle was whether data can be 'summed up', in which case it is open for disaggregation. Where it cannot be summed up, it is more likely to fall in the latter category. For example, license data is one that requires details (name of company, date of permission etc.) while Revenue Flows to the government is one of disaggregation (where the components can be summed up to the larger sum). The results of this assessment are shown in Table 1. The table was also used to identify the EITI Requirements where commonly used data standards were easy to identify and those that required further investigation. The latter headings were further investigated within industry standards and research analysis, weighing the advantage/ disadvantages between different options where common standards were not in use. The report recommendations in Section 2 are based on the culmination of these findings.

Once the primary profile for each EITI Requirement was established, a review of data reported by international transparency initiatives, international data bases and industry reporting standards was undertaken. EITI Country Reports for Ghana, Indonesia, Kazakhstan, Mongolia,

<sup>&</sup>lt;sup>3</sup> This does not assume national level data cannot be compared across countries, but that the norm for such comparison is not clearly established.

## **SECTION 1: INTRODUCTION AND METHODOLOGY**

continued

Norway, Peru, Solomon Islands, and Zambia, were also reviewed. The countries were selected as they cover varying geographies, have recently published reports (2012-15) and some include coverage of both mineral and oil production. Additionally the countries reflect varying levels of state capacity.

The review looked at the data format/information contained for each data category relevant to the EITI Requirements, and the level of disaggregation and detail. Commonly used data reporting categories and formats

were identified.

In addition, stakeholders from a number of transparency initiatives were interviewed about their experiences with EITI Requirement data outputs and the wider data issues in the sector.

Informed by the above findings and the research team's own experience in data management and reporting, options and recommendations for each EITI Requirement are presented in the next section.

|        | EITI Requirement                                 | Qualitative data | Quantitative data | Spatial data | International<br>standard<br>available? | Data<br>disaggregation | Data detail |
|--------|--|------------------|-------------------|--------------|---|------------------------|-------------|
| 3.2a   | Fiscal regime                                    | ✓                | X                 |              | Х                                       |                        | 1           |
| 3.2a+b | Legal framework                                  | ✓                | X                 |              | X                                       |                        | ✓           |
| 3.3    | Overview of extractive industries                |                  | ✓                 | 1            |   | ✓                      |             |
| 3.4    | Contribution of extractive industries to economy |                  | ✓                 |              | ✓                                       | ✓                      | ✓           |
| 3.5    | Production data                                  |                  | ✓                 |              | ✓                                       | Х                      |             |
| 3.6    | State participation                              | ✓                | ✓                 |              | X                                       | Х                      |             |
| 3.7    | Distribution of revenues                         |                  | ✓                 | Х            | ✓                                       | ✓                      |             |
| 3.8    | Further information on revenue management        | Х                | ✓                 |              | X                                       | ✓                      |             |
| 3.9    | Register of licenses                             | ✓                |                   | 1            | X                                       |                        | ✓           |
| 3.10   | Allocation of licenses                           | ✓                |                   |              | X                                       |                        | ✓           |
| 3.11   | Beneficial ownership                             |                  | X                 |              | X                                       |                        |             |
| 3.12   | Contracts  | ✓                | ✓                 |              | X                                       |                        |             |
| 4.1    | Revenue streams                                  |                  | ✓                 |              | ✓                                       | ✓                      | ✓           |
| 4.2    | Revenue streams continued                        |                  | ✓                 |              | X                                       |                        | ✓           |
| 5.3    | Assessment by independent Administrator          | ✓                |                   |              |   |                        | Х           |

Key: ✓: applicable to category

x: further investigation undertaken by SNL

The following section builds upon the requirements for each EITI Requirement listed under Table 1. The first step was to establish the data categories that would be applicable, the format for each category and then the recommendations for good, better and best practices. The data categories for each section should therefore be considered as standards recommended by the research team. Some data categories, such as State Participation can be covered under two EITI Requirements. These are listed only once, with a full list of data categories covered available in Annex V.

# LEGAL AND FISCAL REGIME GOVERNING THE EXTRACTIVE INDUSTRIES (3.2)

EITI Requirement 3.2 (required) is defined as follows:

- a) This information must include a summary description of the fiscal regime, including the level of fiscal devolution, an overview of the relevant laws and regulations, and information on the roles and responsibilities of the relevant government agencies.
- b) Where the government is undertaking reforms, the multi-stake holder group is encouraged to ensure that these are documented in the EITI report.

The overview of the legal and fiscal regimes can cover legislation, proclamations and regulations, the departments, offices or agencies that exercise this authority and reforms under consideration.

A review of a sample of recent EITI Country Reports shows a spectrum of reporting streams that provide a context for the legal and fiscal regimes. For example, in the case of legal regimes, the Kazakhstan Country Report<sup>4</sup> states the titles of the legal codes applicable to the extractive sector, whereas the Solomon Islands<sup>5</sup> Country Report, provides a brief discussion on the state of the legal regime.

The following data categories have been identified under this Requirement. Data options/formats for each are then discussed in detail.

#### Legal Regime:

- Legal codes, regulations and reforms
- Ownership over natural resources
- Licensing regulations
- International codes of conduct/signatory to treaties

## Fiscal Regime:

- Fiscal transactions
- Fiscal devolution

Government Agencies

# LEGAL CODES, REGULATIONS AND REFORM Data output: Narrative + quantitative data

The information required under this data category can take two forms; the first is a narrative description of the legal codes and regulations that govern the extractive sector and the second is quantitative data that provides a quick overview of these codes.

Good practice in this category should cover information for the major legal, regulatory and policy documents, listed in Table 2. These refer to extractive specific legislation. The title for each applicable legislation, regulation and directive should be provided, where the document can be located, its year of drafting and when it was last updated/amended. Additionally, if the legal framework is under reform, it should be clarified what stage the reform is at.

In addition to extractive specific legislation, there are other legal frameworks that can provide context for the sector such as laws related to the environment and labour laws (Table 2). These are recommended, as they provide greater context for the legal environment in which the extractive projects operate. The greater the inclusion of 'other legislation' in the data categories the higher the transition from better to best.

The discussion on fiscal regulations/codes is discussed in a sub-heading later in this section.

An extensive list of other legislation is not provided here, as depending on the structuring of mining codes and regulations, these will differ from country to country. The standard for this data category is to include all relevant legal/regulatory documents and to provide the recommended data points for these.

Table 2 also includes a column addressing information on ongoing reform. 'Under discussion' refers to political dialogue taking place but where no procedural changes to mining codes have been undertaken yet. 'In parliament' (or as appropriate) signifies that a bill has been drafted for consideration. 'Awaiting final approval' signifies that they bill has been passed by the parliament and is awaiting final authorization, before it can be considered as law.

As there can be a number of agencies/departments responsible for enforcing a single legislation, for the sake of clarity, information on the responsible agency or statutory authority for legal codes and regulations has been omitted from the required data outputs here. Information on the relevant agencies and statutory authorities are provided in the section on government agencies.

<sup>4</sup> https://eiti.org/files/EITI-2013-Report-Kazakhstan\_Annex.pdf

<sup>&</sup>lt;sup>5</sup> https://eiti.org/files/SIEITI%202013%20Reconcilation%20Report.pdf

continued

|   |  |  | Original draft      | Last updated/ |   |
|---|--|--|---------------------|---------------|---|
|   | Name/title   | Available in/from  | incorporation/issue | amended       | Reform ongoing  |
| Good  |  |  |                     |               |   |
| Legislation  Mines and Minerals Act  Petroleum/ Hydrocarbon Act.  Official Model Contracts  Regulation(s) | Text Text  | Name of dept./<br>gazette<br>URL link where<br>available | YYYY                | MM-YYYY       | Yes/No If yes, specify:  • Under discussion  • In parliament/senate  • Awaiting final approval by authority |
| directives  |  |  |                     |               |   |
| Policy document   | Text   |  | YYYY                | MM-YYYY       |   |
| Better  | '  |  | '                   |               |   |
| Environmental Protection  • Legislation  • Directives  • Regulations                                      | Text   | Name of dept./<br>gazette                                | YYYY                | MM-YYYY       | Yes/No If yes, specify: • Under discussion • In parliament/senate   |
| Safety and Health Legislation  • Directives  • Regulations  | Text   | - available  | YYYY                | MM-YYYY       | Awaiting final approval by authority  |
| Labour (if applicable specifically to the extractive sector)  • Legislation  • Directives  • Regulations  | Text   |  | YYYY                | MM-YYYY       |   |
| Best  |  |  | ·                   |               |   |
| Others considered relevant  | e.g. If fiscal regime is<br>included in legal<br>documents |  |                     |               |   |

#### **GOVERNMENT AGENCIES**

**Data output: Narrative** 

A **good** approach would be to provide a list of government departments, offices and agencies that engage with the extractives sector, with a narrative text to outline their primary function, and the authority they exercise. This is recommended as good practice, as it allows for the simplest level of reporting. The list of departments provided in Table 3 is for illustrative purposes only and the agencies and department titles will tend to differ from country to country.

A **better/best** approach would be to offer greater details regarding these departments and their functionalities in relation to the extractive chain. The World Bank 'Extractive Industries Value Chain' can be used as guidance for this approach, and by each phase, all agencies involved could be listed. This would greatly benefit from visualization.

No distinction between better/best is made for this recommendation as the level of detail by phase of extractive value chain is considered to be adequate.

continued

| TABLE 3 LISTING OF GOVERN                                       | MENT AGENCIES  |                                      |
|---|--|--------------------------------------|
| Category  | Information included   | Data format                          |
| Good  |  |                                      |
| Department/ agency  | Text   | Narrative<br>URL link where possible |
| Primary function (for each agency)                              | Narrative  | Narrative                            |
| Level of authority (for each agency)                            | Specify:  • Authorizing/determining bodies  • Exemption granting  • Revenue collection  • Auditing/expenditure | Classification                       |
| Better/Best   |  |                                      |
| Awards of contracts and licenses                                | Department/ agency title   | Narrative                            |
| Regulation & monitoring of operations                           | Specify:   | URL link where possible              |
| Collection of taxes and royalties                               | Authorizing/determining bodies   | · ·                                  |
| Revenue management and allocation                               | Exemption granting     Revenue collection  | Classification                       |
| Implementation of sustainable development policies and projects | Auditing/expenditure   |                                      |

#### **OWNERSHIP OVER NATURAL RESOURCES**

#### Data output: Narrative + classification

In a majority of jurisdictions, mineral and oil resources are considered as belonging to the country and the rights of extraction are administered by the Federal or State governments. In some cases (such as Papua New Guinea) the legal framework gives this right to the landowners. In other cases (such as the United States) the ownership rights may differ, depending on the location of resource (public or private land). In yet others, landowners do not have sub-surface rights, but have the right to allow access to their lands for extractive companies. It is therefore considered useful to deliver this information specifically whilst providing the context of the legal regime.

It is considered good practice to specify the entity that has the ownership over natural resources, the authority to grant the right of extraction, and the legal document that provides this right. The examples provided in Table 4 are for illustrative purposes and should not be taken as a comprehensive list.

A greater level of detail would be considered better practice, where more information is provided by breaking down these rights by minerals/oil & gas and classifying whether they are administered by federal and the state governments etc.

Finally, best practice would include any other legal frameworks that may be applicable to the ownership/ administration of the extractive sector. These would comprise individual legal agreements with indigenous communities, where the latter have the right of refusal to extractive activity on their land. Other laws that may fall into this category include any that specify areas that are not open for extractive activity (such as protected reserves, national parks, heritage sites etc.), and those that classify a particular natural resource as a strategic resource<sup>6</sup> etc. *The list provided in this category is for guidance only.* 

<sup>&</sup>lt;sup>6</sup> A deposit of strategic importance can be defined as 'a deposit of size which may have a potential impact on national security or the economy and social development of the country, as the national or regional levels, or which is producing or has the immediate potential to produce more than 5% of total GDP in a given year'.

continued

| TABLE 4 QUALITATIVE INFORMATION   | FOR OWNERSHIP OF RESOURCE   | S   |   |             |
|---|---|---|---|-------------|
| Context   | Information provided  |   |   | Data format |
| Good  |   |   |   |             |
| Ownership of the country's natural resources  Authority that grants the right of extraction | Legal owner: • Federal/State government • Land owner (private) • Hybrid   | Right of extraction granted by: Constitution Regulations Individual contracts | Specify:<br>Reference to legal document<br>that grants this right | Narrative   |
| Better  |   |   |   |             |
| Are these rights specified by mineral type/<br>oil & gas                                    | List specification: • Precious metals by federal government • Quarry material by local government                             |   | Specify:<br>Reference to legal document<br>that grants this       | Narrative   |
| Best  |   | '   |   |             |
| Other legal frameworks impacting ownership over resources                                   | Specification of strategic deposits  Right of refusal by local community - similar to free, prior and informed consent (FPIC) |   | Specify:<br>Reference to legal document<br>that governs this      | Narrative   |

#### LICENSING REGULATIONS

#### Data output: Narrative + quantitative

While definitions of licenses are usually included in mineral and petroleum codes and regulations, we recommend that this information be provided separately from the narrative on legal codes and regulations.

**Good** practices focus on including the basic markers for license data that will be present in the legal framework governing licenses (Table 5). In different jurisdictions, different terminology may be used, such as permits, leases or licenses. In addition, some countries may use a larger number of categories than others.

Within the mining sector, the following are the commonly used classifications for licenses:

- Claim: The ground covered by this polygon has been set aside for an activity to take place. Minerals have been found in this area but no mining has taken place.
- Exploration Lease/License, Prospecting: The ground covered by this polygon has been leased or licensed to be explored. No extraction activity.
- Exploration Permit: The owner of this ground covered by the polygon has a permit for exploration of minerals to occur. No extraction activity.
- Mining Lease/License: The ground covered by this polygon has been put aside for a mining activity or mining activity is currently taking place.
- Quarrying License: The owner is granted a quarry license for a clearly defined area, where material for construction purposes, such as construction sand, gravel, and quarry rock is extracted.

- Artisanal Mining License: These pertain to mining activities done manually, without the use of machinery.
- Other: Any other lease type not assigned to the other types, for example Infrastructure leases.

Within the oil and gas sector the following classifications are commonly used:

**Seismic/ Exploration licenses:** Allows the authorized to carry out exploration and seismic surveys of a given areas (whether on/off shore). This may also take the form of special access authorization for exploration activity.

**Retention lease:** Allows the holder to retain certain rights to a petroleum discovery, which is not currently ready for commercial exploitation, but may be in the next decade or so (time for lease will vary by country/license).

**Exploitation/Production licenses:** The area covered by this block has been put aside for or oil extraction. These blocks may also be referred to as concessions.

Depending on the country, the EITI implementer should describe these mineral or energy rights, as listed in the country regulations.

**Better** practices focus on disaggregating the data markers for license profiles further by type of mineral or energy right.

There is no specific recommendation for best practice for this category, other than to provide all information considered relevant, that is not already included in the previous two recommendations. These can take a narrative form. Some suggestions for consideration are provided in Table 5.

continued

Table 5 addresses the legal context for licensing only and is not meant to address the data output for EITI Requirement on register and allocation of licenses (3.9 and 3.10). These two requirements are addressed later in the report.

| TABLE 5 LEGAL PRO  | OFILE OF LICEN                     | NSES BY TYP         | E                                 |                            |   |                                       |                                      |
|--|------------------------------------|---------------------|-----------------------------------|----------------------------|---|---------------------------------------|--------------------------------------|
| License title  | Description                        | Granted by: Name of | Available in/from                 | Duration                   | Aroa  | Application fee                       | Annual fee                           |
|  | Description                        | authority           | Available in/from                 | Duration                   | Area  | (per license)                         | (if applicable)                      |
| Good<br>Mineral resources  |                                    |                     |                                   |                            |   |                                       |                                      |
| Mineral resources  | Tarak                              | Taud                | Name of death /                   | No of we want              | C   | dualizat kerteria                     | ¢                                    |
| Claim  | Text                               | Text                | Name of dept./ gazette            | No. of years               | Specify unit (in hectares) for                                  | \$ value/ hectare                     | \$ value/license<br>Local currency / |
| Exploration lease  | Text                               | Text                | URL link where available          |                            | each license  | Local currency /                      | license                              |
| Exploration license  | Text                               | Text                |                                   |                            |   | hectare                               |                                      |
| Prospecting license  | Text                               | Text                |                                   |                            |   |                                       |                                      |
| Operating license  | Text                               | Text                |                                   |                            |   |                                       |                                      |
| Closure/<br>rehabilitation   | Text                               | Text                |                                   |                            |   |                                       |                                      |
| Artisanal mining   | Text                               | Text                |                                   |                            |   |                                       |                                      |
| Oil/gas  |                                    |                     |                                   |                            |   |                                       |                                      |
| Seismic survey   | Text                               | Text                | Number of years                   | Specify the block          | Area fees per km <sup>2</sup>                                   |                                       |                                      |
| Exploration  | Text                               | Text                |                                   | dimensions by<br>km² x km² |   |                                       |                                      |
| Exploitation   | Text                               | Text                | Specify if they differ by license |                            |   |                                       |                                      |
| Concessions  | Text                               | Text                | Number of years                   |                            | \$ value/ Local<br>currency (Include<br>any signing<br>bonuses) |                                       |                                      |
| Better: For each license ti  | ta lietad abova dia                | aggragata inform    | nation further by                 |                            | ນປາເມລຕລ)   |                                       |                                      |
| Scale of licenses  | ue noteu anove, UIS                | aggi egale iiii011  | nation fulfiller by               |                            |   |                                       |                                      |
| Small scale  | Narrative                          | Text                | Name of dept./ gazette            | No of years                | Min – Max size  | Local currency/\$                     | Fee applicable b                     |
| Medium scale   | Narrative                          | Text                | Hanie oi dehri Razerre            | INO DI YEAIS               | (In hectares)   | value – per license                   | year 1, year 2                       |
|  | Narrative<br>Narrative             | Text                | URL link where available          |                            |   |                                       | and year 3                           |
| Large scale  Type of mineral <sup>a</sup> (applicable                  |                                    |                     |                                   |                            |   |                                       |                                      |
|  | Narrative                          | Text                | Name of dont /                    |                            |   | T                                     |                                      |
| Precious   |                                    |                     | Name of dept./<br>gazette         |                            |   |                                       |                                      |
| Base metals  | Narrative                          | Text                |                                   |                            |   |                                       |                                      |
| Industrial minerals  | Narrative                          | Text                | URL link where available          |                            |   |                                       |                                      |
| Underlying rights  | T                                  | T .                 | N (1 1/ "                         |                            |   |                                       |                                      |
| Is the right to explore exclusive/ non-exclusive?                      | Text — exclusive/<br>non-exclusive | Text                | Name of dept./ gazette            |                            |   |                                       |                                      |
| Can the right to explore be converted to include the right to extract? | Yes/No                             | Text                | URL link where available          |                            |   |                                       |                                      |
| Environmental bonds  |                                    |                     |                                   |                            |   |                                       |                                      |
| Environmental bonds  | Narrative                          | Text                | Name of dept./                    |                            |   | Percentage of value                   |                                      |
| Environmental fund   | Narrative                          | Text                | gazette URL link where available  |                            |   | of project/ revenue<br>as appropriate |                                      |

continued

| License title                          | Description          | Granted by: Name of authority  | Available in/from | Duration | Area | Application fee (per license) | Annual fee<br>(if applicable) |  |
|--|----------------------|--|-------------------|----------|------|-------------------------------|-------------------------------|--|
| Best: Provide additional le            | gal frameworks sp    | ecific to licensing  | g                 |          |      |                               |                               |  |
| Limits on ownership by type of license | Are there limitation | Are there any legal limitations on who can own a license (narrative)?  Are there limitations on the number of licenses one entity can have (narrative)?  Are certain areas reserved for the government (narrative)?                  |                   |          |      |                               |                               |  |
| Requirements for holding license       | Reporting require    | Minimum spend on license areas (narrative + qualitative) Reporting requirements from companies - monthly, quarterly, annual (narrative + qualitative) Regulations with regards to transfer and relinquishing of licenses (narrative) |                   |          |      |                               |                               |  |
| Other                                  | As appropriate to    | As appropriate to county   |                   |          |      |                               |                               |  |

# INTERNATIONAL CODES OF CONDUCT/TREATIES Data output: Narrative

There are a number of international codes of conduct for the extractive sector, to which countries and companies are signatories. These can affect the legal environment and compliance requirements for a country as well as company. Some of these are listed below and may be considered in the 'additional information' category.

The research team has not provided a good/better/best recommendation for the inclusion of these as narrative data, but research for this report has shown that these codes are often included in discussions around governance and transparency of the extractive sector. Therefore the mention of international conventions or treaties a government is signatory to, in the narrative form, can be considered. Examples of these codes include:

- Stockholm Declaration
- UNESCO Convention for the Protection of the World Cultural and Natural Heritage
- Ramsar Convention on Wetlands of International Importance
- Convention on Biological Diversity (Biodiversity Treaty)
- Convention on the Law of the Sea
- International Cyanide Management Code
- ILO Conventions and Recommendations for Human Rights and Labour Issues
- ILO Convention 169, concerning Indigenous and Tribal Peoples in Independent Countries

- ILO Code Safety and health in underground coalmines
- ILO Code Safety and health in the iron and steel industry
- WTO trade measures on local content
- International Covenant on Civil and Political Rights (UN)
- Kimberly Process
- Conflict Minerals in the great lakes region
- Double Taxation Treaties

## **FISCAL REGIME**

Data output: Classification + qualitative + narrative.

There are a number of data points that can provide the context of the fiscal regime for the country's extractive sector. These relate to providing information on the type of fiscal transactions that are applicable to the sector (from taxes to social security contributions etc.). This section provides options for an overview of the contextual setting of a fiscal regime only. A detailed description and data output for revenue flows is covered under the EITI Requirement 'Revenue Streams'.

Table 6, in addition to the review of other initiatives and EITI Country Reports, is informed by publications from PricewaterhouseCoopers, E&Y and Deloitte, who regularly report on fiscal regimes in the extractive sector. Within this table, binary answers (Yes/No) are listed as quantitative data.

continued

| TABLE 6 FISCAL REGIME COU  |   |                |
|--|---|----------------|
| Fiscal category  | Information included  | Data format    |
| Corporate Income Tax (CIT)   |   |                |
| Top rate of CIT  | Percentage rate   | Quantitative   |
| Level at which applied   | Federal   | Classification |
|  | State   |                |
| Restriction on use of tax losses   | Yes/No  | Quantitative   |
|  | By percentage rate or number of years   |                |
| Special allowances/contracts   | Yes/No  | Quantitative   |
| Mineral taxes  |   |                |
| Mineral tax name   | Title   | Text           |
| Level  | Federal   | Classification |
|  | Provincial  |                |
|  | Other (if applicable)   |                |
| Basis  | Ad-valorem (percentage of product value)  | Classification |
|  | Ad-valorem progressive with price   |                |
|  | Ad-valorem progressive with production  |                |
|  | Ad-valorem progressive with operating ratio/profit                                |                |
|  | Royalty applied to operating margin (net profits royalty)                         |                |
|  | • Other - sliding scale, formula, etc. (specify)                                  |                |
| Rates for top 5 extractive products based on value of production, for example: |   |                |
| Copper   | Percentage or \$/tonne (will depend on basis)                                     | Quantitative   |
| Gold   | Percentage or \$/oz.  | Quantitative   |
| Petroleum  | Percentage of revenue   | Quantitative   |
| Bulk Mineral   | \$/tonne  | Quantitative   |
| Deductible in CIT calculation  | Yes/No  | Quantitative   |
| Oil and gas taxes  | 180.110   |                |
| Oil and gas tax name   | Title   | Text           |
| on and gas tax name  |   | Classification |
|  | State production tax     Production handling fee                                  | Glassification |
|  | Net revenue/operating fee   |                |
|  | Lease costs/fee   |                |
|  | Other (specify)   |                |
| Level  | • Federal   | Classification |
| LEVEI  | Provincial  | Glassification |
|  | Other (progressive/ regressive, if applicable)                                    |                |
| Basis  | Wellhead  | Classification |
| Dusis  | Production based royalty  | olassinoation  |
|  | Production based toyalty     Production based tax on revenues                     |                |
|  | Rate of return based profit oil sharing   |                |
|  |   |                |
|  | <ul> <li>Excess profits/ extraordinary income/price based resource tax</li> </ul> |                |

## continued

| TABLE 6 FISCAL REGIME COU   | NTRY PROFILE               |              |
|-----------------------------|----------------------------|--------------|
| Fiscal category             | Information included       | Data format  |
| Other taxes & payments      |                            |              |
| Name of other tax           | • VAT                      | Quantitative |
|                             | Sales revenue              |              |
|                             | Windfall tax               |              |
|                             | Capital gains tax          |              |
| Basis of other taxes        | Price of mineral           | Quantitative |
|                             | Gross revenue              |              |
|                             | Turnover                   |              |
| Rate                        | Percentage rate            | Quantitative |
| Tax on exports (Minerals)   |                            |              |
| Ore extracted               | Yes/No                     | Quantitative |
| Processed ore               |                            |              |
| Refined metal               |                            |              |
| Other (if applicable)       | Percentage rate            |              |
| Tax on exports: Oil/gas     |                            |              |
| Crude oil                   |                            |              |
| Natural Gas/LPG             |                            |              |
| VAT charged on exports      | Yes/No                     | Quantitative |
| Withholding tax             |                            |              |
| Dividends                   | Percentage rate            | Quantitative |
| Interest                    | Percentage rate            | Quantitative |
| Royalties                   | Percentage rate            | Quantitative |
| Service fees                | Percentage rate            | Quantitative |
| Fiscal provisions           | 1                          |              |
| Tax holidays                | Yes/No                     | Quantitative |
|                             | Particulars                | Narrative    |
| Reduced royalties fees      | Yes/No                     | Quantitative |
|                             | Particulars                | Narrative    |
| Waiving of corporation tax  | Yes/No                     | Quantitative |
|                             | Particulars                | Narrative    |
| Customs duty exemptions     | Yes/No                     | Quantitative |
|                             | Particulars                | Narrative    |
| Other comments              |                            |              |
| Fiscal stability agreements | Yes/No                     | Quantitative |
|                             | Duration (number of years) |              |
| Social contributions        | Yes/No                     | Quantitative |
|                             | Voluntary or mandatory     |              |

continued

| Fiscal category        | Information included                     | Data format    |  |
|------------------------|--|----------------|--|
| Government equity      | Specify which categories are applicable: | Classification |  |
|                        | Paid-up equity on commercial terms       |                |  |
|                        | Paid-up equity on concessional terms     |                |  |
|                        | Carried interest                         |                |  |
|                        | • Tax swap                               |                |  |
|                        | Equity in exchange                       |                |  |
|                        | • Other                                  |                |  |
| Production sharing     | Basis of application:                    | Classification |  |
|                        | Cost minerals/oil                        |                |  |
|                        | Profit minerals/oil                      |                |  |
|                        |  |                |  |
|                        | % share                                  | Quantitative   |  |
| Transfer pricing       | Yes/No                                   | Quantitative   |  |
|                        | Particulars                              | Narrative      |  |
| Ring-fencing           | Yes/No                                   | Quantitative   |  |
|                        | Particulars                              | Narrative      |  |
| Thin capitalization    | Yes / No                                 | Quantitative   |  |
|                        | Particulars                              | Narrative      |  |
| Special economic zones | Yes / No                                 | Quantitative   |  |
|                        | Particulars (fiscal incentives)          | Narrative      |  |

#### **FISCAL DEVOLUTION**

#### **Data output: Narrative**

The information for fiscal devolution can be provided in a narrative, which should cover the following information. Additional information on <u>data for fiscal devolution is covered under the section on Distribution of Revenues.</u>

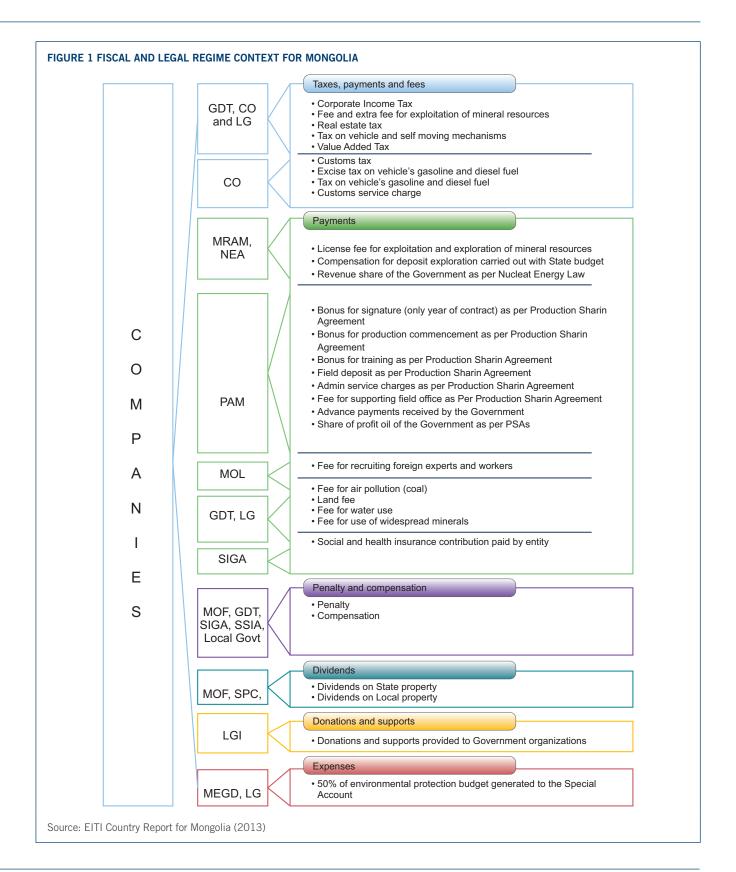
- Governed by legislation/regulations
- Specific to extractives
  - o Specify basis for legal regime for devolution
  - o Which of these concepts is being used for devolution; fiscal equivalence/responsibility
  - o What is the status of the subsidiary
  - o What autonomy is granted to sub-regions and on what legal/fiscal basis
  - o How is the expenditure assignment for sub-regions governed
  - o How is the revenue assignment for sub-regions governed

- o What is the intergovernmental transfers/grants design
- o Is there a revenue sharing formula between the Federal and State governments
- o What are the level of sub-national government that receive revenue
- o these paid directly to the sub-regions or through federal government

#### **VISUALIZATION**

A flow chart using revenue flows as the foundation, where additional layers are added to show what legal and fiscal regimes and the authorities who exercise control over these flows. A good example is provided by the Mongolia Report (2013, pg. 68). The visualization clearly outlines the agencies involved and the category of revenue flow for which they are responsible.

## continued



continued

#### **OVERVIEW OF THE EXTRACTIVE INDUSTRIES (3.3)**

The EITI Requirement 3.3 (required) is defined as follows:

The EITI Report should provide an overview of the extractive industries, including any significant exploration activity.

The data output for this category should provide information on the number of projects in the country, broken down by the stage of operations and their size. During the exploration and prospecting phases, a project is defined as an individual license, while during the construction, operations and rehabilitation phases a project refers to an individual mine site. In addition, due to the cyclic nature of the mineral sector, information needs to be provided on the status of these projects to provide a more comprehensive overview of the extractive sector.

The information required under Table 7 should be available from the ministry that grants licenses for the extractive sector. Countries employing on-line cadastre systems can extract this information from their data repositories.

In countries where such information may not be available, extractive companies (as listed in the register of licenses) should be able to provide the required information. There are also a number of commercial organizations, including SNL Financial, which carries such information.

**Good** practice would be to provide this data at the national level and in aggregate. This would include providing information on the number of projects as well as the number of companies (more than one project can be operated by a single entity). Breaking this down by commodity is recommended.

**Better** practice would be to break the information down at project level and Best practice would include information on resources and reserves. The information required under this table should be available from the ministry of natural resources. In addition, detailed information will be collected under EITI Requirements for Production Value and Register of Licenses, which can be used to populate this table.

| Primary commodity         | Project stage        | No of projects | Number of companies | Data format |
|---------------------------|----------------------|----------------|---------------------|-------------|
| By commodity:             | Early stage:         |                |                     |             |
| Copper                    | Grassroots           |                |                     |             |
| Gold                      | Exploration          |                |                     |             |
| Iron ore<br>Mineral sands | Late stage:          |                |                     |             |
| mineral sands             | Reserves development |                |                     |             |
|                           | Pre-feasibility      |                |                     |             |
|                           | Feasibility          |                |                     |             |
|                           | Construction         |                |                     |             |
|                           | Operational          | As a number    | As a number         | As a number |
|                           | Closure in 2 years   |                |                     |             |
| Oil                       | Seismic exploration  |                |                     |             |
| Natural gas               | Site surveys         |                |                     |             |
|                           | Exploration drilling |                |                     |             |
|                           | Appraisal drilling   |                |                     |             |
|                           | Construction         |                |                     |             |
|                           | Producing wells      |                |                     |             |
|                           | Closure in 2 years   |                |                     |             |

continued

| Better            |                                |  |  |
|-------------------|--------------------------------|--|--|
| Primary commodity | Category                       | Information covered  | Data format  |
| By commodity:     | Property                       | Name   | Text   |
| Minerals          | Owner                          | Name   | Text +URL link where available                       |
| Oil and gas       | Development stage              | Specify  | Classification:<br>As listed in Table 7              |
|                   | Activity status                | Specify  | Classification:<br>Active, On hold or In Active      |
| Best              |                                |  |  |
| Minerals          | Primary reserves and resources | Volume as identified by company for primary commodity              | Quantitative<br>(volume unit as listed in Annex III) |
| Oil and gas       | Proven reserves                | Volumetric (early phase)     Materials balance (operational phase) | Quantitative<br>Total barrels                        |

#### **IDENTIFYING PROJECT STAGE**

The following project stages are based on accepted practice in the mining industry:

**Early stage exploration:** A project that does not have a defined resource<sup>7</sup> estimate. A further distinction can be drawn between Grassroots (preliminary license allocated and reconnaissance has been carried out) and Exploration (preliminary testing is underway, including mapping, sampling and some level of drilling).

Late stage exploration: A project that does have a defined resource estimate, but a decision to go-ahead with production has not been reached. This stage can be further disaggregated between:

- Reserves Development, where an initial resource/ reserve has been calculated, with additional drilling being undertaken to further define the project
- Prefeasibility/Scoping study, where an in-house assessment to determine mining and processing methods, capital costs, net present value, internal rate of return, etc. has been undertaken,
- Feasibility study, where a bankable study is being undertaken to determine the economic viability of the project. This stage will also consider broader issues such as an environmental assessment, local community engagement, legal and permitting requirements.

**Construction:** Where the decision to go-ahead has been reached, and the mine site is being readied for production. This will include development construction plans for the property, and planning/constructing supporting infrastructure.

**Operations:** The mine begins to produce output that is saleable and/or ready for processing. Where exiting operations are being expanded, for expediency, these can

Resource estimates should only be considered if they meet an international standards as specified by JORC (http://www.jorc.org/) or equivalent standards. also be listed as operational mines.

**Mine closure:** When a mine is coming to the end of its mine life, and is expected to cease production within two years or less.

For oil and gas, the following stages apply:

**Early stage exploration:** Seismic exploration and site surveys are the two earliest stages of exploration and are conducted after the award of a license. If the exploration results in an indication of potential hydrocarbon reservoirs, the next stage of surveys are carried out. Site surveys require more in-depth exploration activity. Positive results, will lead to a structured drilling programme.

While these two stages may be considered separately within the oil and gas industry, these are very early phases and projects may be lumped together for ease of reporting.

Late stage exploration: Exploration drilling is where one or more exploration wells are drilled to determine if the prospect exists and whether the reservoir is viable for production. The next stage is appraisal drilling; this phase of the lifecycle of the oil/gas field is used to establish the size of the field, and whether the project will have commercial value. Information on flow rates, temperatures and pressures will be established during this phase. The value of the oil/gas asset is likely to be determined at this point.

**Construction:** Commonly referred to as development, during this phase the technical and production viability of the project has been established. Equipment, services and materials will be procured, including a system for the transport of the oil and gas. Once the facility has been tested to achieve a stable production level, the project then moves into production.

**Production:** The project is in production and an output for export or processing is available.

continued

#### **IDENTIFYING ACTIVITY STATUS**

Activity status, for both mineral and the oil/gas sector, are defined in this report as follows:

**Active:** Currently being explored, developed, or mined.

**On hold:** Activity has been suspended for any number of reasons; technical, labour, environmental or political reasons, lack of funds etc. However, activity is expected to resume once the underlying factor has changed.

**Inactive:** All project activity has come to an end. Projects that are under care and maintenance can be listed here.

#### CALCULATING RESERVES AND THEIR VALUE

Calculations of reserves can be fairly complex and expertise are required to reach correct valuations. The research team strongly recommends that data output under these categories should be as reported by the extractive company<sup>8</sup> or experts are engaged to make these calculations.

**Reporting primary resources**<sup>9</sup>: Resource estimates, exclusive of reserves, should only be considered if they meet international standards, such as specified by JORC<sup>10</sup> or an equivalent standard.

Proven reserves for oil and gas<sup>11</sup>: An estimated quantity of all hydrocarbons statistically defined as crude oil or natural gas, which geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions. Reservoirs are considered proven if economic producibility is supported by either actual production or conclusive formation testing.

The area of an oil reservoir considered proven includes those portions delineated by drilling and defined by gas-oil or oil-water contacts, if any, and the immediately adjoining portions not yet drilled, but which can be reasonably judged as economically productive on the basis of available geological and engineering data. In the absence of information on fluid contacts, the lowest known structural occurrence of hydrocarbons controls the lower proven limit of the reservoir.

Volumetric method: Based on the size of reservoir and the physical properties of the reservoir, more suitable at the early stages of the oil/gas production cycle as there is no

8 Internationally listed extractive companies will provide resources and reserves information in their annual reports.

established production history at this time of operation.

*Materials balance method:* Based on data from production history, change in reservoir pressure is used to estimate the remaining oil in the basin.

#### **VISUALIZATION**

The tables recommended above provide the data output for this particular EITI requirement, but given the level of information contained, they can be difficult to read. Therefore the visualization for this particular Requirement is recommended to be presented as a map (which can be in a simple JPEG format). Figure 2 illustrates an example of the 'best' standard recommended for visualization. Such graphics can be easily produced by using an online cadastre system if available. Note:

- A good standard would be to provide locations for each project.
- A better standard would be to provide colour coding by stage of activity.
- The best standards would be to provide an additional layer of coding that allows for projects to be distinguishable by commodity and project stage.

# CONTRIBUTION OF EXTRACTIVE INDUSTRIES TO THE ECONOMY (3.4)

The EITI Requirement 3.4 (required) is defined as follows:

- a) Size of the extractive industries in absolute terms and as a percentage of GDP, including an estimate of informal sector activity.
- b) Total government revenues generated by the extractive industries (including taxes, royalties, bonuses, fees and other payments) in absolute terms and as a percentage of total government revenues
- c) Exports from the extractive industries in absolute terms and as a percentage of total exports
- d) The data for this standard looks at the economic contribution of the extractive sector to the country, in a given fiscal year.

The data covered under this category should address how large the extractive sector is, in relation to the rest of the economy, as well as its importance for employment and revenue to the government. Importance is differentiated separately, as the extractive sector may be smaller than other sectors, but is the primary source of investment or formal employment.

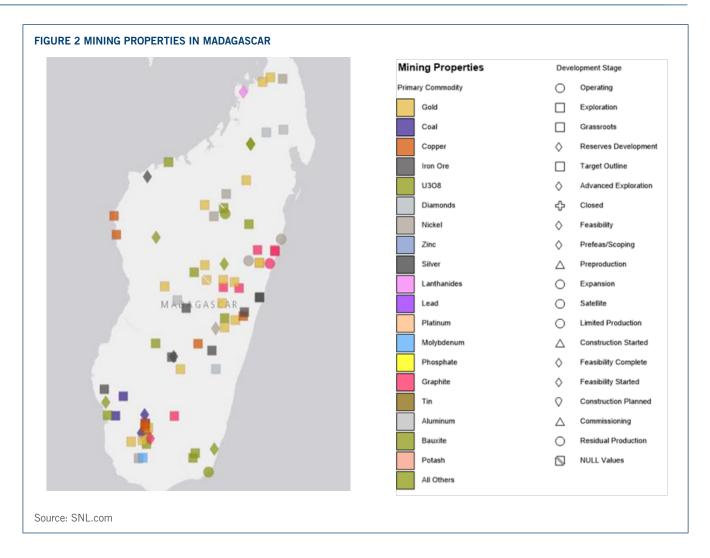
Many of the reporting recommendations in this section are based on developing a standardized format for presenting data that already exists in many of the EITI reports as well as incorporating other data that is publicly accessible on the internet. The reporting

<sup>&</sup>lt;sup>9</sup> Detailed definitions of reserves and resources by the USGS can be found here: http://minerals.usgs.gov/minerals/pubs/mcs/2015/mcsapp2015.pdf

<sup>10</sup> http://www.jorc.org/

<sup>&</sup>lt;sup>11</sup> Based on OPEC's definition: http://www.opec.org/library/Annual%20Statistical%20Bulletin/interactive/2004/FileZ/definition.htm

continued



recommendations detailed below are based on a level of information that implementers of EITI should already be able to access. This section does not make good/better/best recommendations as the data outputs detailed are based on well-established statistics and reporting practices, including the International Standard Classification of Occupations<sup>12</sup>.

# EXTRACTIVE INDUSTRIES VALUE AND PERCENTAGE SHARE OF GDP

## **Data output: Quantitative**

The GDP indicator is taken from the *World Bank World Development Indicators*, measured in US\$.

#### Best practice of measuring size of extractive industries

Three systems of extractive industry classification were considered; UNIDO's International Standard Industrial Classification (ISIC) of All Economic Activities (Rev 4)<sup>13</sup>, North American NIAC<sup>14</sup> codes and the European Union's and Nomenclature of Economic Activities (NACE)<sup>15</sup>.

Following the NACE codes is considered a good option, as these classifications are an output-based criterion. This would require adding up the value of the commodity production in the country as well as including estimates for missing values (i.e. where companies have not reported production).

<sup>12</sup> http://www.ilo.org/public/english/bureau/stat/isco/index.htm

<sup>13</sup> http://unstats.un.org/unsd/cr/registry/regcst.asp?Cl=27

<sup>14</sup> http://www.census.gov/cgi-bin/sssd/naics/naicsrch?chart=2012

<sup>&</sup>lt;sup>15</sup> http://ec.europa.eu/competition/mergers/cases/index/nace\_all.html

continued

**Gross Output** by industry considers the output of the sector without making allowances for input costs. Gross output can be subdivided into:

- · Oil and gas extraction
- Coal mining
- Metal and mineral ore mining (large and small scale, including gemstones)
- Stone mining and quarrying

If possible, gross output from artisanal mining should be included here. Reporting of gross output for artisanal mining will differ amongst countries and by metals. For precious metals, such as gold, production figures are usually a combination of data reported by traders and estimations. In other cases, the data may be purely estimates. Either approach is acceptable as long as the EITI chronicles clearly how these figures were reached.

Using the NIAC codes is considered as a better option, as these classifications are an activity based criterion and focus on the Value Added by the extractive sector. These allow for a more comprehensive tracking of the contribution to the economy. However, this requires capacity within the national statistical centre to calculate and compile.

Value Added for both the mining and oil & gas extraction includes:

- Compensation of employees
- Taxes on production and imports less subsidies
- Gross operating surplus

In addition, support activities for the extractive sector should be considered:

- Drilling oil and gas wells
- Support activities for oil and gas operators
- Support activities for coal mining
- Support activities for metal mining
- Support activities for non-metallic minerals (excluding fuels) mining

The **best** option recommended would be to use the ISIC classification. This classification, which allows for an international standard to be followed, has been in operation since 2008. Conversion of ISIC codes into Trade codes is also readily available. The advantage of using a UN-based classification system allows for cross-country comparisons and can benefit from the regular data collection activities of the government.

The three data streams (ISIC, NIAC and NACE) have their advantages and disadvantages and are mainly related to country capacity to collect such data.

# EXTRACTIVE INDUSTRIES AND GOVERNMENT REVENUES

## **Data output: Quantitative**

The data outputs for this category quantitatively demonstrate the importance of the extractive industries to the country's economy relative to other industries. Total government revenue is available as an indicator in the IMF World Economic Outlook Database<sup>16</sup> and can be used to calculate the contribution that extractive revenues makes to overall government revenues.

#### **EXTRACTIVE INDUSTRIES AND EXPORTS**

#### **Data output: Quantitative**

This data category details the importance of the extractive industries to the country's export portfolio as a whole and should be reported using three quantitative indicators. Total exports in goods and services is available as an indicator from the UNCTAD Data Centre<sup>17</sup> and can be used to calculate the size of the extractive industries exports as a percentage of the total exports of the country. Where contributions from individual minerals/oil and gas is known, these can be shown separately as a share of exports.

# **EXTRACTIVE INDUSTRIES AND EMPLOYMENT**Data output: Quantitative

This data category is intended to detail the amount of employment created by the extractive industries within the country. When reporting on the number of people employed in the extractive industries, the International Standard Classification of Occupations (ISLO)<sup>18</sup> should be used to ensure a standardized definition of exactly what qualifies as employment within the extractive industries.

Classifications that may be relevant to the extractive industries include ISCO 08 Codes 9311 and 1322 which correspond to mining and quarrying labourers and mining managers respectively. The ILO *ILOSTAT Database*<sup>19</sup> can be used as a source of total employment figures and offers breakdowns by gender, occupation, education and geographic coverage. These two indicators can then be used to calculate the level of employment in the extractive industries as a percentage of employment in the country as a whole.

<sup>&</sup>lt;sup>16</sup> https://www.imf.org/external/pubs/ft/weo/2014/02/weodata/index.

<sup>17</sup> http://unctadstat.unctad.org/CountryProfile/home/Indexen.html

<sup>18</sup> http://www.ilo.org/public/english/bureau/stat/isco/index.htm

<sup>19</sup> http://www.ilo.org/ilostat

continued

These data recommendations do not apply to artisanal and small scale mining (ASM) employment. Given that such activity is often informal and illegal in nature, it can be resource and time intensive to accurately capture ASM

employment figures. Estimations can be used; however the EITI report must clearly identify how these estimates were reached.

| Indicator   | Source   | Detail/definition   | Units       | Data type    |
|---|----------|---|-------------|--------------|
| Extractive industries value and percentage share of GDP         |          |   |             |              |
| Production value  | Gov.     | Production volume x price per unit  | US\$        | Quantitative |
| GDP   | WB       | GDP (current US\$)  | US\$        | Quantitative |
| Extractive revenues (% GDP)                                     | WB, Gov. | Extractive government revenue as a percentage of GDP  | Percentage  | Quantitative |
| Government revenues   |          |   |             |              |
| Extractive government revenue                                   | Gov.     | Government revenues from the extractive industries  | US\$        | Quantitative |
| Total government revenue  | IMF      | Government revenues from all sources  | US\$        | Quantitative |
| Extractive revenues (% total government revenues)               | Gov.     | Extractive government revenue as a percentage of total government revenue                             | Percentage  | Quantitative |
| Extractive industries and exports                               |          |   |             |              |
| Extractive exports  | UNCTAD   | Total exports from the extractive industries  | US\$        | Quantitative |
| Total exports in goods and services                             | UNCTAD   | Total exports from all industries   | US\$        | Quantitative |
| Extractive exports (% total exports)                            | UNCTAD   | Total extractive industries exports as a percentage of total exports from all industries              | Percentage  | Quantitative |
| Extractive industries and employment                            |          |   |             |              |
| Employment in the extractive industries                         | ISC0     | Measure the number of people in the extractive industries using the ISCO occupations classifications* | As a number | Quantitative |
| Total employment  | IL0      | The total number of people recognized as employed by the ILO  | As a number | Quantitative |
| Employment in the extractive industries (% of total employment) | Gov.     | Extractive Industries employment as a percentage of total employment                                  | Percentage  | Quantitative |

## **VISUALIZATION**

Clustered bar charts can be used to visualize the data relating to the extractive industries percentage share of GDP, government revenues and exports.

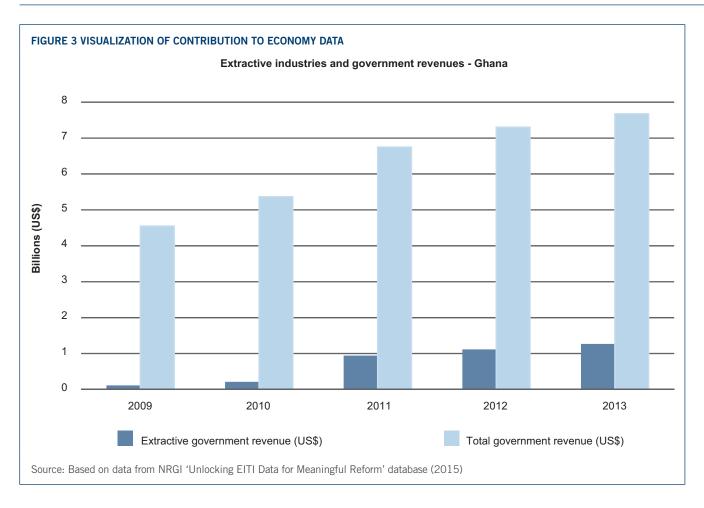
In the instance of extractive industries and the percentage share of GDP, a clustered bar chart should be produced that clusters extractive government revenue and GDP.

For visualizing government revenues data, extractive government revenue and total government revenue should be clustered.

Finally, for presenting extractive industries and exports data, extractive exports and total exports in goods and services should be clustered.

Extractive industries and employment data does not lend itself to this form of visualization and should instead be presented in a tabular format.

continued



Box 1 outlines one of the better examples of collecting and presenting this data that was reviewed for this study.

## Box 1 NRGI's Unlocking EITI Data for Meaningful Reform dataset

The Natural Resource Governance Institutes Unlocking EITI Data for Meaningful Reform dataset\* is one of the better examples of effectively presenting EITI data that the research team has found during the review process. NRGI collected data from 223 existing EITI reports published by 37 countries before February 2015 and using this, as well as other data that is publicly accessible on the internet, developed indicators, such as extractive exports as a percentage of total exports, which demonstrate the contribution that the extractive industries have on a country's economy. NRGI extracted this data from the published Country Reports and presented it in both a country-level and project-level data format. This project demonstrated the vast amounts of data that has already been disclosed in the existing EITI reports, and in do so, highlighted the importance of standardizing data reporting practices in order to facilitate deeper and more meaningful.

 $<sup>^*\</sup> http://www.resourcegovernance.org/sites/default/files/nrgi\_EITIDataset\_20150608.xlsx$ 

continued

#### **PRODUCTION DATA (3.5)**

The EITI Requirement 3.5 (required) is defined as follows:

- a) Total production volumes and the value of production by commodity, and, where relevant, by state/region
- b) Total export volumes and the value of exports by commodity, and when relevant, by state and region

# PRODUCTION VOLUME AND VALUE OF PRODUCTION Mineral production

**Production volume (i.e. quantity)** is reported in tonnes for most bulk commodities (such as copper and iron ore), in ounces for precious metals (such as platinum and gold) and in carat for gemstones etc. A comprehensive list of minerals, and their units of measurement, is provided in Annex III. These data standards are based on our own experience in managing data from the extractive sector.

While different regions and companies may report production volume data in different units (lbs. vs oz.) it is recommended that all production volume be converted into similar units at time of reporting. See Annex IV for conversion units.

**Production value** should be reported in both US dollars as well as local currency. Production value should be based on the volume produced and should not reflect the revenue/income of the extractive company. The latter calculation includes a number of other costs and revenues that are not related to production volume.

Production value = Volume x Benchmark Price

International benchmark prices for most metallic mineral products can be sourced from the IMF<sup>20</sup>, which reports these on a monthly basis. The coverage tends to be limited to commodities quoted on international stock exchanges. Annex III lists, by source and type, the recommended prices to be used.

For other minerals, particularly industrial minerals, international benchmarks are not easy to find, as these tend to be traded mainly through contracts, rather than international exchanges. There are three options which can be used:

- Good: Request price from operating extractive companies in the country
- Better: Use international prices, as quoted by the United States Geological Survey
- Best: Subscribe to a professional service, such as Thomson Reuters or Industrial Minerals<sup>21</sup> for price feeds.

There are concerns that the first two recommendations

here may not be the most appropriate benchmark with regards to accuracy of international price levels, but they are available free of charge. The best recommendation will result in more accurate price levels, but does require a subscription fee.

To facilitate standardization across countries, and to ensure cost efficiency, the research team would suggest that the EITI Oslo Secretariat provide a repository of benchmark price services for all EITI implementers. The Oslo secretariat would also be better placed to negotiate access for price provision from services that require a subscription fee. The EITI Oslo Secretariat will not establish benchmark prices itself, but act as a repository of existing benchmark price subscription services that EITI implementers can utilize.

An annualized price average should be employed where possible.

**Caution:** For calculating production value, for metallic minerals in particular, the EITI implementer must be aware of differences between the international benchmark price and the category of the product for which volume is being reported. For example, production volume will likely be reported for copper concentrate, while the international price is for refined copper metal. A conversion factor is therefore needed to strip away the 'refined' value contained in price.

Conversion factors can differ from mine to mine, as some concentrates will have higher purity than others, and no explicit system international can be recommended for constructing these factors, they will always be estimates. However, based on our own experience in using conversion factors at the international level, recommendations are provided for select metallic minerals in Annex III. Therefore production value can be calculated as follows:

Production Value = Volume x Conversion Factor x Price<sup>22</sup>

## Artisanal and small-scale production

Data for artisanal and small scale mining output is often difficult to calculate, as these tend to be largely informal and occasionally illegal operations. Two approaches to determining production volume are presented here.

The value of 'un-accounted' production is assigned to artisanal and small scale mining. By subtracting the known production volume (from regulated and reported volumes by companies) from the total country exports, the un-accounted production is assigned to artisanal and small scale mining operations. This estimate is not

<sup>&</sup>lt;sup>20</sup> http://www.imf.org/external/np/res/commod/index.aspx

<sup>21</sup> http://www.indmin.com/

<sup>&</sup>lt;sup>22</sup> This should be calculated as average annual realized price x total quantity

continued

assumed to be accurate, as some artisanal production is generally expected to 'leak' through smuggling.

Given the volume of un-accounted production, the labour required to produce said production is then estimated. This estimate will differ by country; given the ease or difficulty of its geology, the geographical accessibility to possible artisanal mining locations to the general population, the nature of the mineral being mined and the general access of such miners to technology (for example panning for gold or dredging rivers).

Once an estimate is formed of the per capita production potential, the total volume assigned to artisanal and small scale mining is then used to estimate the number of artisanal miners in the country. This is a rough estimate at best, but has very little cost.

The second alternative is to perform base line surveys; investigate the regions where artisanal miners are likely to be found and tally workers. This can be a costly exercise. When the status of artisanal miners may be illegal, or not clearly defined within the law, there will be operational challenges in carrying out such a survey.

## Oil and gas

Crude oil production is reported as thousand barrels/day. Oil production is also occasionally reported by weight, however we recommend that these be converted into barrels for final output. Conversion rates are provided Annex IV. While it is possible to further disaggregate oil production by crude and refined petroleum products, the latter tend to be refinery products and are not included in this report.

Natural Gas is reported as Natural Gas Processed (Million cubic meters). Natural gas production figures will normally exclude associated (flared and recycled gas), but include gas-to-liquid transformation.

For natural gas, it may be prudent to consider data for flared gas separately, as this portion of production is disposed of by burning it at point of extraction and does not contribute to revenue figures. The recommendations provided in Table 9 are based on those used by OPEC to report oil and gas production and value data<sup>23</sup>.

The value of production can be calculated by using an international price bench mark; the Spot Crude Average of U.K. Brent, Dubai and West Texas Intermediate is the recommended price. Unlike crude oil, there are varying international benchmark for Natural Gas. The two most commonly used benchmarks are 'Russian in Germany' for natural gas (piped) and Indonesian in Japan (LNG).

Monthly prices for both oil and gas are available at IMF's Commodity price website<sup>24</sup>.

| Category               | Volume                                 | Price       | Price benchmark   | Value                    |
|------------------------|--|-------------|---|--------------------------|
| Crude oil              | barrels/<br>day                        | US\$/barrel | Spot Crude Average<br>of U.K. Brent, Dubai,<br>and West Texas<br>Intermediate, equally<br>weighted* | Volume x prio            |
| Natural gas            |  |             |   |                          |
| Gross production       | Million<br>standard<br>cubic<br>meters | \$/MMBTU    | Benchmark price:<br>Russian in Germany*   | Volume x pric<br>In US\$ |
| Marketed<br>production |  | \$/MMBTU    | Benchmark price:<br>Russian in Germany*   |                          |
| Flaring                |  |             | NA  |                          |
| Reinjection            |  |             | NA  |                          |
| Shrinkage              |  |             | NA  |                          |
| Natural gas liquids    | Million<br>standard<br>cubic<br>meters | \$/MMBTU    | Benchmark price:<br>Indonesian in Japan<br>(LNG)*   |                          |

<sup>\*</sup>available from the IMF Commodity Price Statistics

#### Other considerations

**Differing fiscal years:** While an EITI report specifies the years for which it presents data, companies may follow differing practices for their fiscal and tax years, depending on their jurisdiction. Some may be aligned to the calendar year (January to December) while others may use October to September reporting patterns.

Where confusion over fiscal years may occur, it is recommended to use quarterly production data and align it with the reporting year.

**Currency:** It is recommended that all data be reported in local currency as well as US\$. The conversion between local and foreign exchange rates should be done using an annualized exchange rate. The World Bank provides official exchange rates for most countries on the World Development Indicator<sup>25</sup>. These are the recommended exchange rates to be used. Where data is not available from the World Bank, implementers can source this information from the country's central bank.

**Metal content vs. refined metal:** Some firms may choose to provide production data on refined metal as opposed to metal content of mined production, as their operations are vertically integrated. While not extremely accurate, it is possible to remove the value of the 'refined'

<sup>&</sup>lt;sup>23</sup> http://www.opec.org/opec\_web/en/publications/202.htm

<sup>24</sup> http://www.imf.org/external/np/res/commod/index.aspx

<sup>&</sup>lt;sup>25</sup> http://data.worldbank.org/indicator/PA.NUS.FCRF

continued

metal from the cost of ore, by using a conversion factor. These conversion factors will estimate the value added to the refined metal by the refining process. As stated earlier, these factors will differ from country to country and it is advisable to ask companies to report metal contained, rather than attempt a conversion.

#### **Export Volumes and Value of Exports**

The Standard International Trade Classification (SITC) Rev. 3 is the recommended international classification for reporting trade in products. The classification is provided by the United Nations Statistics Division<sup>26</sup> and data can be disaggregated from 2 to a 5 digit level. SITC is recommended as it is a commonly used data reporting standard, and international data is available under this classification at the US-COMTRADE<sup>27</sup> for a large number of countries.

SITC categorization and coding are used commonly in both academic research and other commercial databases. The categorization also benefits from being easily converted into other trade reporting formats (such as those used by the EU or USA), with conversion codes available on the UNSTATS<sup>28</sup> website.

The appropriate SITC code for each mineral is provided in Annex III. The data format for reporting export value is US\$ and for volume data, the same format as production volume should be employed.

Specific trade codes are not available for all the listed minerals in Annex III; some minerals tend to be internationally traded in such small quantities, that they do not warrant a unique code. In these cases, they are usually categorized under 'other' and EITI implementers should refer to the national customs officials for reporting the export value.

#### **STATE PARTICIPATION (3.6)**

The EITI Requirement 3.6 (required) is defined as follows: Where state participation in the extractive industries

gives rise to material revenue payments.

## Data output: Narrative + quantitative

When the extractive firm is a publicly-owned entity, the firm should follow the same data output recommendations, as for private firms, as laid out under Revenue Streams and Licenses Requirements in the report. A notation should be made to indicate if the firm is a state owned enterprise.

The data output recommendations discussed here are those which relate to revenue flows where the government is both the receiver and the payee of revenues, i.e. flows (whether in cash or in-kind) flow from the extractive entity owned by the state, to other state departments. Table 10 outlines these recommendations.

Providing the context for state participation is recommended as good practice. Inclusion of percentage equity share of the government in extractive enterprises, as well as clarification on how government participation is undertaken (through equity, contracts etc.) is recommended.

In addition, information, on the level of <u>state control</u> is also recommended in the narrative as good practice. Control over a company can be exerted through different means, ownership being the most common avenue used. However, with state participation, two major situations may exist. The first is when the state has majority ownership but leaves management decision to professionals. The second is when the state may have a minority ownership but can intervene in management and finance decisions.

Ownership is easier to define/measure than control as it refers to share holdings of the company. Control is more difficult to measure as it refers to the government's ability to act decisively on management issues. It can be defined as<sup>29</sup>:

To be in control is to have the possibility to act decisively on strategically important issues. Such issues include the broad policies of a company, decisions on large investments, buying or selling of subsidiaries and power to appoint or dismiss management. To be in control of a company does not necessarily include having day-to-day influence over all its decisions.

Additional information on the assets of the company are considered as **better** practice, including employee benefits, value of investment property and differed tax liabilities.

**Best** practice data output recommendations cover flows from the SOEs to the government and other beneficiaries, including data on what loans have been made, to which entity and under what agreement.

<sup>&</sup>lt;sup>26</sup> http://unstats.un.org/unsd/cr/registry/regcst.asp?Cl=14&Lg=1

<sup>&</sup>lt;sup>27</sup> http://comtrade.un.org/data/

<sup>&</sup>lt;sup>28</sup> http://unstats.un.org/unsd/cr/registry/regdnld.asp?Lg=1

<sup>29</sup> http://siteresources.worldbank.org/INTOGMC/Resources/ GlobalMiningIndustry-Overview.pdf

continued

| Category  | Information provided   | Data format  |
|---|--|--|
| Good  | · · · · · · · · · · · · · · · · · · ·  |  |
| Rules governing state participation   | Granted by: Legislation or regulation Contract Other   | Narrative<br>URL link to document where<br>available |
| Equity ownership  | Percentage share   | Quantitative   |
| Tool for state participation  | Equity ownership     Production Sharing Agreement (Concessions governed by tax code)     Concession (Production Sharing Agreements negotiated separately)     Concession and Production Sharing Agreement (hybrid)     Production Sharing Agreement (stand alone)     Licensing Regime: Joint venture between IOC and Government     Contractual regime: Risk Service Contracts and Production Sharing Contracts     Service agreement     Mixed company structure     Production Sharing Contract, joint venture, other agreement | Classification using one of thes response options    |
| How is state control exercised  | Through board of directors, investment decisions, dividend decisions etc.  | Narrative /document                                  |
| Better  |  |  |
| SOE finances  |  |  |
| Total assets  |  |  |
| Cash equivalent   | Value (\$)   | Quantitative   |
| Other current financial assets  | Value (\$)   | Quantitative   |
| Accounts receivables from related companies   | Value (\$)   | Quantitative   |
| Investment property   | Value (\$)   | Quantitative   |
| Total liability   |  |  |
| Accounts payable to related companies   | Value (\$)   | Quantitative   |
| Current tax liabilities   | Value (\$)   | Quantitative   |
| Current employee benefits   | Value (\$)   | Quantitative   |
| Deferred tax liabilities  | Value (\$)   | Quantitative   |
| Best  |  |  |
| Controlling ownership Defined as: The state has over 50% of the company votes, or is the largest shareholder with 40% of the shares, or is one of several large shareholders but also has management control of the company | Yes/No Share of company (%) Share of national production (%)   | Quantitative   |
| Payments to State   |  |  |
| Dividends   | Total value of payment (\$)<br>In-kind*  | Quantitative   |
| Royalty (commercial)  | Value (\$)<br>In-kind  | Quantitative   |
| NPI - Net profit interest   | Rate of interest (%)<br>Value (\$)   | Quantitative   |
| NSR - Net smelter returns   | Rate of return (%)<br>Value (\$)   | Quantitative   |
| Royalty holder  | Value (\$)   | Quantitative   |

<sup>\*</sup>In-kind payments should be reported with volume sold in units or revenue received in \$ value.

continued

| TABLE 10 DATA OUTPUT RECOMME           | TABLE 10 DATA OUTPUT RECOMMENDATIONS FOR STATE PARTICIPATION |              |  |  |  |
|--|--|--------------|--|--|--|
| Category                               | Information provided   | Data format  |  |  |  |
| SOE beneficiaries                      |  |              |  |  |  |
| Intercompany loans                     | Interest rate (%)<br>Value of capital amount (\$)            | Quantitative |  |  |  |
| Third-party loans                      | Interest rate (%) Value of capital amount (\$)               | Quantitative |  |  |  |
| Terms of transaction                   | narrative / document   | Narrative    |  |  |  |
| Donations/grants to other institutions | Value of grant (\$)  | Quantitative |  |  |  |

## **DISTRIBUTION OF REVENUES (3.7)**

The EITI Requirement 3.7 (required) is defined as follows: *Describe the distribution of revenues from the extractive industries.* 

#### Data output: Narrative + quantitative

The data needs to illustrate where resource revenues, once received, are being allocated and document whether the allocation is being delivered. This data will contain both narrative and quantitative elements.

The good, better and best practices for data output that are recommended for this Requirement, are based on following the flow of these revenues. For example good practices refer to how the federal government receive and allocates these revenue, better reporting focus on the distribution from the federal level to state or provincial level and best refers to tracking these payments to the community level. Table 11 outlines how these data can be reported.

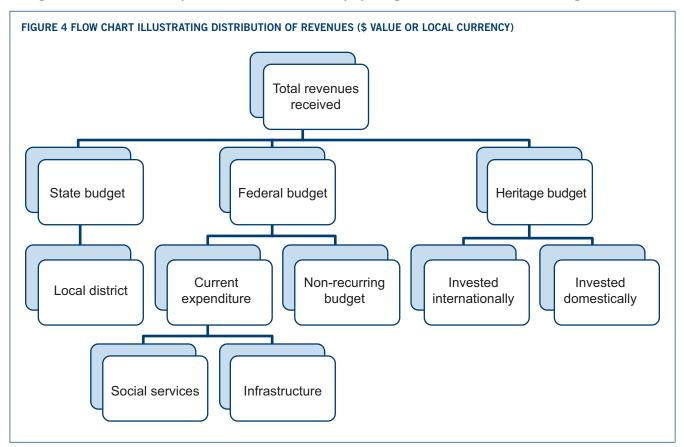
| Data category   | Information required   | Data format               |
|---|--|---------------------------|
| Good  |  |                           |
| Are extractive revenues pooled into government budget or allocated to a separate fund?  | Yes/No   | Quantitative              |
| Are extractive revenue distributions allocated on a discretionary basis or through a specific legal framework?  | Narrative<br>URL link to legal framework if available                      | Narrative                 |
| Is there a clear division in allocation of resource revenues between current expenditure and future generation (or equivalent) funds?                       | Yes/No<br>Narrative  | Quantitative<br>Narrative |
| Is there a next generation/sovereign wealth fund for extractive revenue?  If yes, is there a legal framework governing its distribution within the country? | Yes/No<br>Narrative<br>URL link to legal framework if available            | Quantitative<br>Narrative |
| What is the current value of the Sovereign Wealth Fund (or equivalent)?<br>Report for the most recent five years  | Value (\$) / local currency  | Quantitative              |
| Have there been any allocations (payments) or withdrawals from the fund over the past year?   | Yes/No<br>Value (\$) / local currency                                      | Quantitative              |
| Is there a current revenue fund for the extractive revenue? If yes, is there a legal framework governing its distribution?                                  | Yes/No<br>Narrative<br>URL link to legal framework if available            | Quantitative<br>Narrative |
| Better  |  |                           |
| How are EI revenues distributed between federal, district and local governments?<br>Is there a legal framework governing its distribution?                  | Share of allocation (%) Narrative URL link to legal framework if available | Quantitative<br>Narrative |
| Are there direct revenue payments to local communities? If yes, how is the level of payments determined?  | Yes/No<br>Narrative<br>URL link to legal framework if available            | Quantitative<br>Narrative |

continued

| TABLE 11 DATA OUTPUT FOR DISTRIBUTION OF REVENUES FROM THE EXTRACTIVES SECTOR                         |  |              |  |  |
|---|--|--------------|--|--|
| Data category   | Information required                                       | Data format  |  |  |
| Best  |  |              |  |  |
| What is the value of allocation of revenue between the federal and regional governments               | Value (\$) / local currency                                | Quantitative |  |  |
| To what extent has this allocation been carried out?  | Allocation that has been transferred (%)                   | Quantitative |  |  |
| What share of total revenues received from the mine/firm go directly to local communities/government? | Share of total revenues (%)<br>Value (\$) / local currency | Quantitative |  |  |
| How are the payments to local communities governed? (legal or contractual agreement)                  | Narrative  | Narrative    |  |  |

#### **VISUALIZATION**

The data for distribution of revenues should reflect how the total extractive revenues received by the government filter through the rest of the economy. This can be done effectively by using a flow chart as illustrated in Figure 4.



# FURTHER INFORMATION ON REVENUE MANAGEMENT (3.8)

The EITI Requirement 3.8 (encouraged) is defined as follows:

- a) A description of any extractive revenues earmarked for specific programmes or geographic regions. This
- should include a description of the methods for ensuring accountability and efficiency in their use.
- b) A description of the country's budget and audit processes and links to the publicly available information on budgeting, expenditures and audit reports.
- c) Timely information from the government that will further

continued

public understanding and debate around issues of revenue sustainability and resource dependence. This may include the assumptions underpinning forthcoming years in the budget cycle and relating to projected production, commodity prices and revenue forecasts arising from the extractive industries and the proportion of future fiscal revenues expected to come from the extractive sector.

#### Data output: Narrative

Reporting is encouraged for this Requirement and is expected largely in the quantitative form. The criterion for what is to be included under this heading is determined by the deliberations of the multi-stakeholder group and will therefore differ from country to country. The recommended data output outlined in Table 12 is based on the IMF's recommendations for public financial

management in resource producing countries<sup>30</sup> and the research team's own recommendations.

**Good** practice would be to document what public financial management framework is in place to manage extractive revenues.

**Better** practice could include detailing what information is provided by the government to further public understanding of the extractive revenue management framework.

**Best** practice could outline any specific programmes that have been earmarked extractive revenues.

<sup>30</sup> https://www.imf.org/external/pubs/ft/wp/2010/wp1072.pdf

| Data category   | Information required   | Data format               |
|---|--|---------------------------|
| Good  |  | Data format               |
| Is there a separate resource revenue account (RRA) in which extractive revenues are deposited?                          | Yes/No   | Quantitative              |
| Is there a separate Investment Committee for establishing an extractive revenues investment strategy?                   | Yes/No   | Quantitative              |
| Is there a specific resource revenue management law?  | Yes/No<br>Narrative<br>URL link to legal framework if available  | Quantitative<br>Narrative |
| Better  |  |                           |
| Is information on the resource reserves' contribution to the government net wealth included in the budget document?     | Yes/No   | Quantitative              |
| Is information on the extractive revenues contribution to financing the budget deficit included in the budget document? | Yes/No   | Quantitative              |
| Is a long-term assessment of resource revenues included in the budget document?   | Yes/No   | Quantitative              |
| Best  |  |                           |
| Extractive company  | Name and location  | Text                      |
| Local communities   | Specify which communities are the recipients   | Narrative                 |
| Commitment made   | Description of the nature of project/in-kind payment etc. that has been agreed   | Narrative                 |
| Duration of investment  | The time schedule for the delivery of the agreed project and duration start and end date No of years                               | Quantitative              |
| Investment  | Value of the project:  Can be based on the expenditure made by the extractive company  Value (\$)/ local currency  In-kind payment | Quantitative              |
| Delivery  | Is the delivery on schedule?<br>Have there been delays or disputes?  | Narrative                 |
| Post-delivery ownership   | Has an agreement been reached over the ownership and responsibility of upkeep of the project, once it has been delivered?          | Narrative                 |

continued

#### **REGISTER OF LICENSES (3.9)**

The EITI Requirement 3.9 (required) is defined as follows:

- a) License defined as "any license, lease, title, permit, or concession by which the government confers on a company(ies) or individual(s) rights to explore or exploit oil, gas and/or mineral resources".
- b) Register of licenses defined as "a publicly available register or cadastre system(s) with the following timely and comprehensive information regarding each of the licenses pertaining to companies covered in the EITI Report"

#### Data output: Quantitative + spatial + narrative

The data output for this standard requires information can be drawn from the register of licenses (whether online or a paper register) and data categories require information on ID numbers for allocated licenses, the owner of these licenses and their location. The data categories covered include details on the property, its location (geospatial data), the registered owners and details of the license itself.

These data categories are provided in Table 13 with recommendations on what information should be provided and the format this should take. The recommendations for this EITI Requirement are based on provision of greater detail within each category.

#### Additional information:

Other information that could be provided through spatial data and/or a narrative could include the following:

- Information on restricted/reserved areas where extractive activity is not permitted.
- Overlapping land use designations i.e. national park, ancestral lands etc.
- Whether previously available areas have been withdrawn, and why.
- Major water bodies in the area (such as lakes and rivers).
- For off-shore oil extraction, country boundaries and whether there any international boundary disputes issues exist for the area.

Online Cadastre systems have gained popularity in recent years, and a number of countries employ such portals to display license information.

FlexiCadastre (provided by Spatial Dimensions) is used by a number of African and other countries; Botswana, DRC, Kenya, Namibia, Mozambique, Papua New Guinea, Rwanda, South Sudan, Tanzania, Uganda and Zambia. None of these portals provide download functionality, however users do not need to register to use the portal. Annex II provides a comparison of data and format displayed for these countries within the FlexiCadastre systems.

Mining Cadastre Administration System (MCAS) is the other emerging used online system. It is provided by Revenue Development Foundation (RDF) and is currently operational in the following countries: Mali, Sierra Leone (in progress), Liberia and Ghana (in progress).

Of these countries, none of the portals currently provide download functionality; RDF has said that a trial method of accessing the data via an application program interface (API) will be available in June 2015. Users do need to register to access the system.

In general, on-line systems may require the user to register before access is granted. Depending on the system, free access may be restricted to just visualizing the data and downloading of data may not be available. On-line systems will also tend to have limited historical information on transfer or licenses. The advantage is these systems are updated at regular intervals and in general they will have the latest information available.

### continued

| Data category  | Information included   | Data format                                    | Recommendation |
|--|--|--|----------------|
| Property details   |  |  |                |
| Property identifiers   | Property name<br>License number<br>Block id number   | Narrative<br>Text<br>Text                      | Good           |
| Location   | State/Province<br>District   | Text   | Good           |
| Commodities  | List commodities for which license is applicable   | Text   | Good           |
| Area   | Area held under license in hectares  | Hectares<br>Up to 2 decimal points             | Good           |
| Geospatial data (license polygons represente   | d on map/online cadastre)  | '  | '              |
| Coordinate system  | Local coordinate system  | Spatial data file                              | Better         |
| Coordinate system  | Spatial data file  | Best   |                |
| Ownership details  |  | '  | '              |
| Owner(s)   | Text   | Good   |                |
| Contractor   | For construction/production sites, list contractor if different from owner                           | Text   | Best           |
| Share of holdings if jointly held  | Share of each owner (%)  | Share (%)                                      | Better         |
| Other claims owned by the same owner   | List property name/id number of property   | Text<br>Number format                          | Best           |
| Previous owner, if transferred in past two<br>years  | Name of previous owner   | Text   | Best           |
| License details  |  |  |                |
| License type   | Title <sup>a</sup>   | Text   | Good           |
| Application date   | Registered application date  | DD-MM-YYYY                                     | Good           |
| Date granted   | Registered grant date  | DD-MM-YYYY                                     | Good           |
| Expiry/ first renewal date   | Indicate original expire date<br>Include if renewal has been granted                                 | DD-MM-YYYY<br>Yes/no<br>Duration (no of years) | Better         |
| Date of refusal  | Registered refusal date  | DD-MM-YYYY                                     | Better         |
| Reason for refusal   | Description  | Narrative                                      | Best           |
| Current status  Describes status of activity <sup>b</sup> :  • Active  • On-hold  • Inactive |  | Classification                                 | Better         |
| Information last updated   | Date   | DD-MM-YYYY                                     | Best           |
| Any exemptions offered   | Narrative  | Qualitative                                    | Best           |
| Work to be performed as License requirement  | Narrative  | Qualitative                                    | Best           |
| Source of data   | datasets extracted/exported from the registry database     the licenses held by a particular company | Classification                                 | Good           |

b: should closely follow the activity status as laid out in the section on Contribution of Extractive Industry

continued

#### **ALLOCATION OF LICENSES (3.10)**

The EITI Requirement 3.10 (required) is defined as follows:

- a) Implementing countries are required to disclose information related to the award or transfer of licenses pertaining to the companies covered in the EITI Report, including: a description of the process for transferring or awarding the license; the technical and financial criteria used; information about the recipient(s) of the license that has been transferred or awarded, including consortium members where applicable; and any non-trivial deviations from the applicable legal and regulatory framework governing license transfers and awards.
- b) Where licenses are awarded through a bidding process during the accounting period covered by the EITI Report, the government is required to disclose the list of applicants and the bid criteria.
- c) Where the requisite information set out in 3.10(a) and 3.10(b) above is already publicly available, it is sufficient to include a reference or link in the EITI Report.
- d) The multi-stakeholder group may wish to include additional information on the allocation of licenses in the EITI Report, including commentary on the efficiency and effectiveness of these systems.

#### Data output: Narrative + quantitative

The data points under this standard refer to the specifications of area, duration, limitations and any financial payments required for the allocation of licenses.

Countries may have different titles for licenses/ permits, but they will generally fall under the categories listed in the section on Licensing Regulations.

A narrative should be provided to cover the information required for:

- The award or transfer of licenses pertaining to the companies covered in the EITI Report.
- If licenses are awarded through bidding process; the list of applicants and the bid criteria.
- Commentary on the efficiency and effectiveness of these systems (*encouraged*).

This information will be delivered as a narrative; in addition there are particular data categories that can be generated for this Requirement, listed in Table 14.

No specific good, better and best recommendations have been provided within this table, as this information can both be covered under the narrative as well as a data output. At the minimum, good practice would be to outline the allocation process and the criterion.

| Data category  | Information included  | Data format                          |  |
|--|---|--------------------------------------|--|
| Allocation process   |   |                                      |  |
| Is there a minimum evaluation criterion applicable?  | Yes/No<br>Narrative describing the criterion  | Qualitative<br>URL link if available |  |
| Allocation criterion   | Specify: First come first served Open bidding Selection board Hybrid Preference/barter arrangements | Classification                       |  |
| Is there a limit on number of licenses that can be granted to one entity?  | Yes/No<br>Narrative on what governs such limitations  | Qualitative                          |  |
| Can minister/executive authority overrule decisions from licensing board?  | Yes/No<br>Narrative on what governs this decision making  | Qualitative                          |  |
| Are there limitations on transfer of licenses?   | Yes/No Qualitative Narrative on how transfers can take place  |                                      |  |
| Disputes over license allocation?  | Narrative if appeals have been filed against license allocations                                    | Qualitative                          |  |
| Details for bidding process  |   |                                      |  |
| Name<br>Title for bid, as advertised<br>Bid criterion<br>Date of advertisement for bid<br>Date for opening of bids | Text URL link DD-MM-YYYY  |                                      |  |

continued

#### **BENEFICIAL OWNERSHIP (3.11)**

The EITI Requirement 3.11 (required) is defined as follows:

A beneficial owner in respect of a company means the natural person(s) who directly or indirectly ultimately owns or controls the corporate entity.

#### Data output: Narrative + quantitative

The first step is to identify what constitutes beneficial ownership; the research team has the following recommendations:

If the legal framework/regulations for the country define levels of beneficial ownership, these should be used.

The Multi-Stakeholder Group (MSG) may wish to set its own criterion for what it considers 'beneficial ownership', depending on the size of the extractive industry sector.

Where limits are not provided within legal frameworks, the following thresholds can be considered:

- An individual or company holding more than a certain percentage (as set by the MSG) of the company shares will be considered a beneficial owner. This threshold will differ from country to country, for example in Democratic Republic of Congo, the threshold is set at 25% while in Honduras it is 5%.
- Cumulative share criterion is where private/public limited companies shall disclose their 20 largest shareholders and ownership stakes held by them. Information on anyone holding less than 1% of the shares/stakes can be omitted.
  - For small enterprises, this can be dropped to the top 10 shareholders and omission of anyone with less than 5% of ownership.
- A combination of the above can also be employed. For example a person is deemed to have control over the company if they hold 50% or more of the firm's shares, and/or can accept or decline appointments of half/more than half of the board.

Where a small number of large projects account for more than 60% of production value, it is advisable to use the ownership criterion.

Where a larger number of medium to small sized operations account for more than 50% of total production value, cumulative share criterion may prove more useful.

It is difficult to quantify the threshold for 'number' of projects here, as country cases will differ. In some countries one to four large projects may account for a significant proportion of the country's mineral production. The EITI Implementer should discuss the threshold to be used with the MSG. As these thresholds will vary from country to country, the report should define the agreed limit with the text.

**Better:** The Multi-Stakeholder groups may also consider beneficial ownership in license holding, where a single entity may hold large areas of land for exploration and prospecting purposes.

The information collected under EITI Requirements 3.9 and 3.10 on licensing can be used as the basis for calculating share of land held by a single entity. While the former will list ownership, whether that ownership constitutes as 'beneficial' should be made clear under this heading.

Once the definition of beneficial ownership has been agreed upon, data output within the categories table can be generated. The better and best recommendations are based on providing a greater level of disaggregation for each data category in Table 15.

**Good** practice would be to first identify whether there are any beneficial owners, and if these owners are in the form of individuals or firms. **Better** practice would be to provide details on the beneficial owners and the extent of their stake in the business. Finally, **Best** practice would be to provide information on whether these individuals have political exposure.

| TABLE 15 DATA OUTPUT FOR BENEFICIAL OWNERSHIP |  |  |  |  |  |
|---|--|--|--|--|--|
| Data category                                 | Data format  |  |  |  |  |
| Good  |  |  |  |  |  |
| Company name                                  | Text   | Text   |  |  |  |
| Registration number                           | Number   | Text   |  |  |  |
| Type of entity                                | Specify legal registration: Sole ownership Private/public listed Joint venture Other (specify) | Text: Categorize using one of these response options |  |  |  |

continued

| Data category  | Information included  | Data format  |  |  |
|--|---|--|--|--|
| Activity by business sectors   | Minerals Oil and gas Larger business conglomerate with other non-extractive businesses Other (specify)  | Text: Categorize using one of these response options                     |  |  |
| List of board members  | Text Name and position on board Share of holding (%)  |  |  |  |
| Is there incidence of beneficial ownership?  | Yes/No  | Quantitative   |  |  |
| List of shareholders with beneficial ownership<br>Individuals<br>Holding companies   | Text<br>% share of holding  | Text   |  |  |
| Better   |   |  |  |  |
| For each listed beneficial owner (individual)  | Name<br>Nationality<br>Country of residence<br>Means of contact   | Text<br>URL link to corporate register is<br>applicable                  |  |  |
| For each listed beneficial owner (firms)   | Share of holding company in entity (%) List of board members of holding company   | Quantitative  Qualitative - URL link to corporate register is applicable |  |  |
| Best   | `   |  |  |  |
| For those listed as beneficial owner (individual or on the board of holding company) | Is there a politically expose person on the board? If yes, provide the following information for them: Position and role When beneficial ownership was acquired | Quantitative<br>Narrative  |  |  |

#### CONTRACTS (3.12)

The EITI Requirement 3.12(required) is defined as follows:

- a) Implementing countries are encouraged to publicly disclose any contracts and licenses that provide the terms attached to the exploitation of oil, gas and minerals.
- b) It is a requirement that the EITI Report documents the government's policy on disclosure of contracts and licenses that govern the exploration and exploitation of oil, gas and minerals. This should include relevant legal provisions, actual disclosure practices and any reforms that are planned or underway. Where applicable, the EITI Report should provide an overview of the contracts and licenses that are publicly available, and include a reference or link to the location where these are published.
- c) The term contract in 3.12(a) means:
  - the full text of any contract, concession, productionsharing agreement or other agreement granted by, or entered into by, the government which provides the terms attached to the exploitation of oil gas and mineral resources;

- the full text of any annex, addendum or rider which establishes details relevant to the exploitation rights described in 3.12(c)(i) or the execution thereof; and
- the full text of any alteration or amendment to the documents described in 3.12(c)(i) and 3.12(c)(ii).
- d) The term license in 3.12(a) means:
  - the full text of any license, lease, title or permit by which a government confers on a company(ies) or individual(s) rights to exploit oil, gas and/or mineral resources:
  - the full text of any annex, addendum or rider that establishes details relevant to the exploitation rights described in in 3.12(d)(i) or the execution thereof; and
  - the full text of any alteration or amendment to the documents described in 3.12(d)(i) and 3.12(d)(ii).

#### Data output: Narrative + quantitative

This requirement pertains to the disclosure of contract information in a comparable and accessible format. Table 16 details how relevant contract information should be reported; drawing upon the frameworks outlined in the

continued

Open Contracting data standard project<sup>31</sup> and the Model Mining Development Agreement<sup>32</sup>, and includes recommendations from the research team.

Good practice in this category requires disclosing quantitative and narrative data that provides an overview of any contracts between the government and extractive companies. The information required, detailed in Table 16, includes descriptive data, information on the contract status, start and end date, its value, the company with

As well as providing this contract information, better reporting practices would entail attaching all documents related to the contract, including any notices. Building upon this, best practice would also include information about the implementation of the contract. This should include a list of spending transactions and any important milestones reached.

In some countries, extractive transactions may not be based on contracts, but general standard licensing agreements. Where this is the case, links should be provided to the legal frameworks that cover these arrangements.

<sup>32</sup> https://www.iisd.org/sites/default/files/pdf/2013/mmda\_ transparency\_report.pdf

|                             |                                    | Informatio  | Information included  |                |  |  |
|-----------------------------|------------------------------------|---|---|----------------|--|--|
| Field name                  | Description                        | Response f ormat options  | Response example  | Data format    |  |  |
| Good                        |                                    |   |   |                |  |  |
| Title                       | Contract title                     | The full title of the contract  | The full title of the contract  | Text           |  |  |
|                             | Contract context                   | This response should detail whether the contract is part of a larger package transaction  | Yes/No  | Text           |  |  |
|                             |                                    | A brief description of the role of this contract within the larger package  | e.g. mine development agreement, operating agreement, shareholders' agreement, guarantees and financing agreements etc. | Narrative      |  |  |
| Description                 | Contract description               | A brief description of the contract   | A brief description of the contract   | Narrative      |  |  |
| Status                      | The current status of the contract | <b>Pending</b> - This contract has been proposed, but is not yet in force. It may be awaiting signature   | Include the most appropriate of these four response options   | Classification |  |  |
|                             |                                    | Active - This contract has been signed by all the parties, and is now legally in force  |   |                |  |  |
|                             |                                    | Cancelled - This contract has been cancelled prior to being signed  |   |                |  |  |
|                             |                                    | Terminated - This contract was signed and in force, and has now come to a close. This may be due to successful completion of the contract, or may be early termination due to some non-completion |   |                |  |  |
| Contract start date         | State date                         | This response should state the contract start date  | DD-MM-YYYY  | Text           |  |  |
| Contract end date (or term) | End date                           | This response should state the contract end date  | DD-MM-YYYY  | Text           |  |  |
| Contract provisions         | Obligations                        | This response should outline obligations on the extractive company contained within the contract.   | These may include expenditure, infrastructure and local employment requirements, etc.                                   | Narrative      |  |  |
|                             | Fiscal provisions                  | The fiscal elements detailed within the contract  | These may include license and area fees, taxes, royalties, signing bonuses; tax exemptions etc.                         | Narrative      |  |  |

whom it was entered into, and the date it was signed.

<sup>31</sup> http://standard.open-contracting.org/

|                |   | Information   | n included   |              |
|----------------|---|---|--|--------------|
| Field name     | Description   | Response f ormat options  | Response example   | Data format  |
| Signatories    | Extractive company identification   | Name of the organization and user registration number/tax identification number   | Name<br>User registration number<br>Tax identification number  | Text         |
|                | Address and contact point of the Extractive company                                   | Street address Locality Region Postal code Country name Phone Web address   | Avenue SGAN- Quadra 603<br>conjunto J, Parte A - 1 andar<br>Brasilia<br>70830-030<br>Brazil<br>+55 61 2192 8552<br>www.cprm.gov.br   | Text         |
|                | State   | The government department/ agency that authorizes the contract.   | The specific department/ agency title  | Text         |
| Date signed    | The date the contract was signed  | This response should state the date the contract was signed. In the case of multiple signatures, the date of the last signature | DD-MM-YYYY   | Text         |
| Better         |   |   |  |              |
| Documents      | All documents and<br>attachments related to the<br>contract, including any<br>notices | Document type e.g — • Feasibility study • Environmental Impact Assessment • Social Impact Assessment                            | Specify the document type  | Text         |
|                |   | Document title  | The full title of the document   | Text         |
|                |   | A short description of the document   | Open contracting recommends that these descriptions do not exceed 250 words. In the event the document is not accessible online, the description field can be used to describe arrangements for obtaining a copy of the document | Narrative    |
|                |   | URL   | Direct link to the document or attachment  | Text         |
|                |   | Date Published  | DD-MM-YYYY   | Text         |
|                |   | Date the document was last modified   | DD-MM-YYYY   | Text         |
| Best           |   |   |  | ,            |
| Implementation | Information related to the  | A list of the spending transactions made against  | The date of the transaction  | Text         |
|                | implementation of the contract  | this contract   | The value of the transaction   | Quantitative |
|                |   |   | The organization identifier for from which the funds in this transaction originate   | Text         |
|                |   |   | The organization identifier for who receives the funds in this transaction   | Text         |
|                |   | As they are completed, milestone completions  | Milestone title  | Text         |
|                |   | should be documented  | A description of the milestone   | Narrative    |
|                |   |   | The date the milestone is due  | DD-MM-YYYY   |

continued

#### **REVENUE STREAMS + CONTINUED (4.1)**

The EITI Requirement 4.1 (required) is defined as follows: Describe the taxes and revenues from the extractive industries:

- Definition of 'materiality'
- Description of each revenue stream
- Revenue streams broken down by company
- Revenue streams broken down by project
- Revenue from sales of state's share of production
- Revenue from sales broken down by transaction
- Costs of infrastructure investments
- Social expenditures
- Transportation of oil, gas and minerals

#### Data output: Quantitative + narrative

The definition for materiality, to be used within an EITI Country Report, is set by the multi-stakeholder group and should be provided as a narrative. The following thresholds were noted in the sample of EITI Reports surveyed for this project:

- All specific payments related/mentioned in the mining code were included.
- Any flow that exceed a threshold level of total extractive revenue flows to government, either set as dollar value or cumulative share (as a percentage). For example:
  - o All companies where payments cumulatively constitute 70% of total mining revenues in previous year. For oil and gas this was set at 95%.
  - o All companies that paid in excess of \$2.5 million of royalties in the previous report. Cumulatively 90% of all royalty payments.
- Where revenue payments may be less than 1-5% but the impact of the companies actions are deemed to be important, the company was included.

For defining the data category for revenue streams, the research team first constructed data categories that include the most commonly referred to/used revenue streams as reported in EITI Country Reports and in other transparency initiatives. These were then reconciled with revenue categories provided by the IMF in its Government Finance Statistics Manual (2014)<sup>33</sup>, IMF's Fiscal Analysis of Resource Industries<sup>34</sup> and suggestions presented in

IMF (2014) Template to Collect Data on Government Revenues from Natural Resources<sup>35</sup>.

The two sets are largely compatible; however the IMF schema is better suited to aggregate levels of revenue category data reporting. For the nuances that are regularly reported in EITI Country Reports, a greater level of disaggregation is warranted; particularly for contributions to local communities, whether in cash or in-kind. The latter are not found in the IMF schema.

Table 17 presents the data categories as recommended by the research team, with the last column indicating the equivalent IMF GFSM (2014) coding and description. In some categories, an equivalent GFSM code could not be identified. As the data output for this Requirement focuses on the value of the revenue stream, <u>all data should be reported in both US Dollars and the local currency</u>.

The format for the data points presented below provides descriptions for the quantitative data only. A narrative explaining each of these data headers is recommended. In addition, each category in column one should be read as those applicable to the natural resource enterprises.

<sup>33</sup> http://www.imf.org/external/Pubs/FT/GFS/Manual/2014/gfsfinal.pdf

<sup>34</sup> http://www.imf.org/external/np/fad/news/fadtools.pdf

<sup>35</sup> https://www.imf.org/external/np/sec/pr/2014/pr1454.htm

| Data category                                  | GFSM (2014) Code | Description in GFSM   |  |  |
|--|------------------|---|--|--|
| License and concession fees                    | 11452            | Other taxes on use of goods and on permission to use goods or perform activities            |  |  |
| Application fees                               |                  |   |  |  |
| Annual fees                                    |                  |   |  |  |
| Acreage fee (oil and gas)                      |                  |   |  |  |
| Transit fee (oil and gas)                      |                  |   |  |  |
| Rental fee                                     |                  |   |  |  |
| Transportation and terminal operations fee     |                  |   |  |  |
| Environment related                            |                  |   |  |  |
| Water use                                      |                  |   |  |  |
| Land use                                       |                  |   |  |  |
| Entry fees                                     |                  |   |  |  |
| Service charges (for government services)      | 1422             | Administrative fees   |  |  |
| Service fees (to government)                   |                  |   |  |  |
| Profits taxes                                  |                  |   |  |  |
| Corporate income tax                           | 1112             | Taxes on income, profits, and capital gains (payable by corporations and other enterprises) |  |  |
| Profit tax                                     |                  |   |  |  |
| Variable income tax                            |                  |   |  |  |
| Withholding tax (dividends, interest and fees) |                  |   |  |  |
| Windfall tax                                   | 1112             | Extraordinary profits   |  |  |
| Personal income tax                            | 112              | Taxes on payroll and workforce  |  |  |
| VAT/Sales tax (net)                            | 1141             | General taxes on goods and services   |  |  |
| VAT  | 11411            | Value added tax   |  |  |
| Sales  | 11412            | Sales tax   |  |  |
| Excise duty                                    | 1142             | Excises   |  |  |
| Real estate tax                                | 1415             | Rent  |  |  |
| Penalties                                      | 1161             | Other taxes payable solely by business  |  |  |
| Social security contributions                  | 12               | Social contributions  |  |  |
| Employee contributions                         | 1211             | Social security employee contributions  |  |  |
| Employer contributions                         | 1212             | Social security employer contributions  |  |  |
| Stamp duties                                   | 11457            | Other taxes on use of goods and on permission to use goods or perform activities            |  |  |
| Land tax                                       | 1415             | Rent  |  |  |
| Tax on vehicles and self-moving mechanisms     | 11451            | Motor vehicle taxes   |  |  |
| Local/district taxes                           |                  | No equivalent identified  |  |  |
| Capital gains tax                              | 111              | Taxes on income, profits, and capital gains   |  |  |
| Royalties and bonuses                          |                  |   |  |  |
| Resource rent tax                              | 1112             | Taxes on income, profits, and capital gains (payable by corporations and other enterprises) |  |  |
| Royalties (as applicable)                      | 1415             | Rent  |  |  |
| Ad-valorem (percentage of product value)       |                  |   |  |  |
| Ad-valorem progressive with price              |                  |   |  |  |
| Ad-valorem progressive with production         |                  |   |  |  |

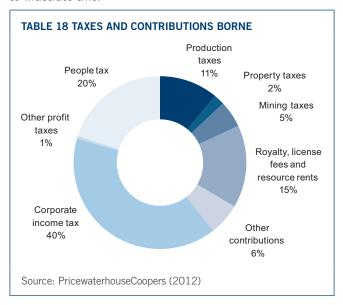
| Data category   | GFSM (2014) Code | Description in GFSM                            |
|---|------------------|--|
| Ad-valorem progressive with operating ratio/profit  |                  |  |
| Royalty applied to operating margin (net profits royalty)   |                  |  |
| Production tax  | 1415             | Rent   |
| Bonuses   | 1415             | Rent   |
| Signature bonuses   |                  |  |
| Discovery bonuses   |                  |  |
| Production bonuses  |                  |  |
| Production entitlements enterprises   |                  |  |
| Compulsory social infrastructure payable  |                  |  |
| Payments to landowners (where applicable)   | 1415             | Rent   |
| Pollution tax   | 114522           | Pollution taxes                                |
| Trade related revenue flows   |                  |  |
| Import/customs duty   | 1151             | Customs and other import duties (import taxes) |
| Import duties   |                  |  |
| Import taxes  |                  |  |
| Customs office and service fees   | 1151             | Customs and other import duties                |
| Export duties/tariffs   | 1152             | Taxes on exports                               |
| Export duties   |                  |  |
| Export taxes  |                  |  |
| Dividends and state entitlements  |                  |  |
| Profit tax if state owned company   | 1143             | Profits of fiscal monopolies                   |
| Dividends from government owned natural resource enterprises  | 1412             | Dividends                                      |
| Dividends from government participation in natural resource enterprises   | 1412             | Dividends                                      |
| Withdrawal of income from quasi - corporations*   | 1143             | Profits of fiscal monopolies                   |
| Profit remitted to government by SOEs   | 1153             | Profits of export or import monopolies         |
| Sales of state's share of production or other revenues collected in kind:  • Volume sold - unit • Revenue received - \$ value | 1415             | Rent   |
| Grants and donations  |                  |  |
| Donation to support to state owned organizations  | 13               | Grants   |
| Grants from foreign governments   | 131              | From foreign governments                       |
| Grants from international organizations   | 132              | From international organizations               |
| Investment in construction and maintenance of infrastructure  | 144              | Voluntary transfers other than grants          |
|   | 13               | Grants   |

<sup>\*</sup> Quasi corporations are defined as 'unincorporated enterprises that function as if they were corporations, and which have complete sets of accounts, including balance sheets'; OECD Glossary of Statistical Terms: https://stats.oecd.org/glossary/detail.asp?ID=2225

continued

#### **VISUALIZATION**

The visualization of this data is recommended through graphs, as these can quickly present the share of each revenue category to the total pool. Table 18 is an example to illustrate this.



# ASSESSMENT AND RECOMMENDATIONS FROM THE INDEPENDENT ADMINISTRATOR (5.3)

The EITI Requirement 5.3 (required) is defined as follows:

- a) In accordance with the Term of Reference, the Independent Administrator should prepare an EITI Report that comprehensively reconciles the information disclosed by the reporting entities, identifying any discrepancies.
- b) The Independent Administrator should produce electronic data files that can be published together with the EITI Report. Summary data from each EITI Report should be submitted electronically to the International Secretariat according to the standardised reporting format provided by the International Secretariat.
- c) The EITI Report should include an assessment from the Independent Administrator on the comprehensiveness and reliability of the data presented, including an informative summary of the work performed by the independent administrator and the limitations of the assessment provided. Based on the government's disclosure of total revenues as per Requirement 4.2(b) the Independent Administrator should indicate the coverage of the reconciliation exercise.

- d) The assessment should include an assessment of whether all companies and government entities within the agreed scope of the EITI reporting process provided the requested information. Any gaps or weaknesses in reporting to the Independent Administrator must be disclosed in the EITI Report, including naming any entities that failed to comply with the agreed procedures, and an assessment of whether this is likely to have had material impact on the comprehensiveness of the report.
- e) It is required that the EITI Report documents whether the participating companies and government entities had their financial statements audited in the financial year(s) covered by the EITI Report. Any gaps or weaknesses must be disclosed. Where audited financial statements are publicly available, it is recommended that the EITI Report advises readers on how to access this information.
- f) The Independent Administrator may wish to make recommendations for strengthening the reporting process in the future, including any recommendations regarding audit practices and reforms needed to bring them into line with international standards. Where previous EITI Reports have recommended corrective actions and reforms, the Independent Administrator should comment on the progress in implementing those measures.

#### **Data output: Narrative**

The data category required for this standard will be in the narrative form and will differ from country to country. However, it is recommended that these assessment and recommendations be categorized under the following headings, where applicable:

- Data collection and processing constraints (particularly where auditing standards were an issue)
- EITI process related issues (unclear understanding by participants, non-reporting by companies etc., time constraints)
- Human resource constraints (where lack of capacity or skills led to incomplete or problematic reporting)
- Stakeholder constraints (if political will or commitment may have been an issue)

**Good** practice for this Requirement would be to report the issues that have arisen, associated with the stake holders/agencies where these issues were faced. **Better** practice would provide insight into why these issues are being faced; as in lack of understanding, staff shortages, political will. **Best** practice would be for the independent assessor, to make recommendations, on their experience, to address the issues that have been highlighted.

continued

#### CONCLUSION

The objective of this report was to present, in structured form, data categories and their reporting formats, that can be used to standardize information generated under EITI Requirements. The review conducted for this study included a sample of recent EITI Country Reports, as well as other initiatives and industry standards.

These recommendations should be considered as a first step towards standardizing data reporting under EITI Requirements, and need to be tested with future EITI reporting to identify issues with data collection under the headings as categorized in this report.

We would recommend a step by step approach to this, starting with a specific set of Requirements, across a number of countries. This will allow the EITI secretariat to develop a set of comparable statistics for various reporting entities, as well as start constructing guidelines for EITI implementers.

The following EITI Requirements are recommended for the first phase of this exercise, as the research team considers these to be the core of an EITI Country Report. Also, given the review of EITI reports, we believe that these will be the easiest to standardize, as the most consistent data tends to be collected in these categories across Country Reports. These figures are more likely to lend themselves to cross-country comparisons, such as;

- Overview of extractive industries.
- Contribution of extractive industries to the economy.
- Production Data.
- Revenue Streams.

Within this exercise, the data collection methods and process should be given special emphasis, so not only are the data categories standardized, but also the methodology for collecting/collating this information. The exercise should focus on taking information in the public domain (such as Annual Report and International Exchange filings) and creating equivalence with EITI data categories.

The eventual outcome would be the development of EITI reporting forms that implementers and MSGs can consider using for their Country Report preparations.

In the next phase, data on Legal and Fiscal context, and Licensing data should be consolidated. The third phase can focus on the remaining Requirements, as they tend to be more complex and country specific.

Second, we consider data collection and its formats to be fundamentally linked to how this data will be presented; the user interface. As the World Bank and EITI Secretariat move forward in the data standardization exercise, the research team strongly emphasis the need to consider the user interfaces at an earlier rather than later stage in the process. This will also allow for data access issues to be addressed in a more structured form. The eventual user interface and how it interacts with other extractive transparency portals, will also impact how data is collected under various data categories outlined in this report.

Third, we would encourage the EITI Secretariat/World Bank to take on the responsibility of some of the data categories, such as international benchmark prices, macro-economic indicators such as GDP, total employment, total exports/imports etc.

Within licensing, we have found that a number of cadastre projects are being supported/funded by the World Bank in developing countries. As noted, FlexiCadastare systems tend to disallow the downloading of spatial data. An agreement may be reached with the service providers to allow such access to be provided to the EITI Oslo Secretariat.

Fourth, the research team would caution against the development of a 'big data' approach, where large amounts of information are generated/collected without the tools to organizing and present this information. Given the slow access to internet facilities for some countries, access for country stakeholders may become more cumbersome if raw data is made available without accompanying tools for ease of use.

The objective of this section is to consider the technical aspects of providing the information normally presented in non-automated form (such as PDF documents), in machine readable forms, that would increase the accessibility of these reports for a wider audience.

This looks at the possible reporting languages that can be employed, that will allow for a wider accessibility for data exchanges and content management systems, to include and present EITI reported information.

In addition, these processes need to heed open data requirements, to as large an extent as possible, as public access is important for transparency. Open data or open content is defined as "data and content [that] can be freely used, modified, and shared by anyone for any purpose"<sup>36</sup>. Increasing use of open data is meant to improve the quality of information in the public domain as well as computability between reservoirs of information.

Finally, the solutions being reviewed in this section are meant to be low-cost, high value software programs, and those systems that are being currently employed by other initiatives that could be users of EITI information.

This section approaches the task in two steps. First is to review programs/languages for incoming EITI reports/ data that would be suitable for the countries that report on the initiative. The second would be to link this incoming format with outgoing format that would influence the likelihood of being used by a multitude of other initiatives and users.

Narratives and qualitative data are subsumed within the larger discussion of reporting languages and formats, as issues related to this segment tend to be the same. Spatial data is then discussed as a separate category, as the file format and access process for these data are different from those discussed for quantitative and qualitative data.

| TA | TABLE 19 STEPS IN DEVELOPING DATA ACCESS |  |  |  |  |  |  |
|----|--|--|--|--|--|--|--|
|    | Product Characteristic                   |  | Determined by  |  |  |  |  |
| 1  | Report (data/narrative)                  | Non-automated analysis   | Word, Excel, PDF   |  |  |  |  |
| 2  | Machine readable document                | Structured for computational processing  | Reporting languages based  |  |  |  |  |
| 3  | Data exchange                            | Incoming data is restructured to conform to outgoing data  | Responds to/ determined by reporting languages   |  |  |  |  |
| 4  | Content management systems               | Programming that allows<br>for publishing, editing and<br>modification of data stored<br>in its repository | Uses incoming information, stores and redeploys it, usually to provide a user interface. |  |  |  |  |

The basic process of data access is presented, in Table 19. The first stage is a simple document/file that can be processed by commonly used computer software programs, such as Microsoft Office etc. These files are easy to produce and upload, and are meant for human consumption, i.e. the ability for machines to read these products are limited.

Such files can be converted into machine readable documents, i.e. computers can process the data (whether narrative or otherwise) contained, as these are structured (coded) for processing. There are a number of 'reporting languages' that can be used to construct machine readable documents. Machine readable documents can be opened by common programs such as Microsoft Office.

Machine readable documents can then be used as 'incoming information' into data exchanges, which will have the capacity to take these documents and convert the contained information into 'outgoing' information. As the name suggests, these programs function as an exchange for incoming and outgoing information.

This outgoing information can then be picked up by content management systems, which can act as a repository and/or stream data from other sources. The function of the content management system is to be able to display this information in whatever format is chosen. Any user interfaces will have a content management system working behind to support the information that is being displayed.

The entire process can then be understood, for example, as taking a Word document, converting it into a machine readable format, allowing the information stored within the document to go through a data exchange standard, which will allow a multitude of other programs to access and publish the information contained.

Each step within the above process can range from manual to completely automated, depending on the sophistication of the programming used. There are a number of products (such as XML, XBRL, JSON) that can be used from the second step onwards.

EITI reporting is currently at the first stage of the process illustrated in Table 19, i.e. as PDFs and Excel sheets. The next step would be to 'upgrade' these reports into machine readable formats. The discussion here takes a step by step approach to moving from non-automated structures to formats that would be accessible for content management systems.

As per the terms of reference, this report does not cover the final user-interface, whether as an EITI website or other transparency websites.

<sup>36</sup> http://opendefinition.org/

continued

## STEP 1: CONVERSION TO MACHINE READABLE FORMATS

Factors to consider for choosing a machine readable format are as follows:

- The reporting language must be in wide usage and easy/free to access.
- The language format must be easy to use and not require extensive training and capacity for the formatter.
- The reporting language must allow for simple and complex tagging, so more complex information can be formatted over time.
- Languages already commonly in use would offer the advantage of having a tagging/label list ready, that can be used/modified for EITI purposes.
- The language must be supported further down the access chain, i.e. data exchange standards etc. should be able to use the language.
- The language must not be exclusive, i.e., once coded the information must be usable by a multitude of computer programs rather than restricted to a few platforms.

The most commonly used machine readable formats for narrative and quantitative data are XML, XBRL and JSON.

#### XML - Extensible Mark-up Language

This is the most commonly used reporting language, that allows for encoding documents, by a set of rules, which has the advantage of being both machine and human readable. The language was primarily designed to describe data and not so much to display data. Describing data refers to XMLs ability to tag data, allowing users to define their own tags and document structure.

XML is freely available and can be read by a large number of programs, particularly websites, as well as applicable programming interfaces (APIs).

A major drawback however is with XML's inability to display data. The application processing the XML will need to be coded/written by developers to specify how this information will be displayed.

For EITI purposes, using XML as a reporting language has the advantage that it is a simple system to use, allowing freedom in defining and using tags as deemed appropriate by the stakeholders, and requiring minimum capacity at the reporting stage. XML is also widely used, allowing for a multitude of data exchanges and content management systems to directly use EITI information.

As a first step in increasing technical accessibility, XML would be well suited as it allows for simple, structured conversion. A sample of indicators, which have well established data standards, such as those listed under

EITI Requirement 3.4 (Contribution of extractives industries to economy) and 3.5 (Production data), could be used for an initial 'test' to see how different implementers deal with coding challenges.

The drawback of using XML as the reporting language for EITI is that it would require a coding/development process to take place at the output stage of the EITI process. This would require the EITI secretariat and country offices to have capacity within their web management teams to convert submitted EITI reports and display them on their respective websites.

In the long run, there are limitations of how these documents can evolve over time, where more complex information would be coded and displayed. As stated XML is good for describing data, but is limited in allowing for more complex relationships within the document to be displayed.

#### **XBRL** - Extensible Business Reporting Language

XBRL is an XML-based vocabulary for electronic transmission of business and financial data, which builds further on the qualities and capabilities of XML reporting languages.

XBRL is freely available, used by a multitude of institutions and is used by a large number of platforms. It is considered effective reporting language as it list used by a large range of users.

The advantage of using XBRL over XML, is that it allows for multiple relationships to be tagged. For example in XML an entry can be tagged as <tax> and <royalty> only, and it cannot be made clear that the latter is a subheading of the former. XBRL allows for such relationships to be specified.

Furthermore, XBRL is the language of choice for financial reporting for corporations across the world, including extractive companies. Therefore the terminology required for tagging in the extractive sector would largely already exist.

XBRL tagging allows for business terminology, their meaning, data types, relationship amongst terms, and rules/formulas to be followed. Thus more complex information can be stored in an XBRL document than an XML document.

XBRL also allows for 'block tagging' where a narrative can be tagged as a whole and therefore easier to label. For data points 'detail tagging' as an option is available. This also allows for more simple tagging in the first instance, where an entire table can be tagged as 'resource flows' and eventually more complex tagging, where each data point within that table can be tagged as 'company reported', or 'royalty revenue' as appropriate.

continued

XBRL can be easily read by simple programs, such as Microsoft Office as well as being picked up by data repositories and exchange systems. Its wide use allows this language to be converted into other formats if required.

The drawbacks associated with XBRL are related to cost and capacity. While the language itself is freely available, the capacity and expense to code a document into XBRL can be the constraint. EITI Independent Administrators can choose to outsource the task of generating a XBRL document to a service provider, but this can be expensive. The service provider will design the appropriate tags in this case. Each report would need to be outsourced and differing tagging versions could result. Alternatively, one company could be assigned to convert all submitted EITI Country Reports, but being dependent on one/two vendors is not recommended.

|  | Outsourced | Bolt on | Integrated |
|--|------------|---------|------------|
| XBRL tagging                               | ✓          | 1       | 1          |
| Support for the latest taxonomies          | ✓          | 1       | 1          |
| XBRL validation                            | ✓          | 1       | 1          |
| Report handoffs kept solely in-house       | X          | 1       | 1          |
| XBRL accounting expertise kept in-house    | X          | 1       | 1          |
| One time tagging                           | X          | ×       | 1          |
| Source data integration                    | X          | ×       | 1          |
| Use prior tagged report as template        | X          | ×       | 1          |
| Workflow management                        | X          | ×       | 1          |
| Multiple output formats                    | X          | ×       | 1          |
| Auto consistency across all output formats | X          | X       | 1          |
| Collaboration in XBRL tagging              | X          | ×       | 1          |
| Detail tagging in narrative                | X          | ×       | 1          |
| Automated taxonomy extensions              | X          | X       | 1          |
| Collaboration in taxonomy extension        | X          | ×       | 1          |
| Taxonomy version management                | X          | ×       | 1          |
| Taxonomy custom view                       | X          | ×       | 1          |
| Generate SEC-ready files                   | X          | ×       | 1          |
| Rounding                                   | X          | ×       | 1          |
| Internal controls                          | X          | X       | 1          |
| Audit trail                                | X          | ×       | 1          |

Source: SEC XBRL Mandate for Dummies (2012)\*

The second option is to use 'bolt on' tools within the Independent Administrator own systems, but this requires in-house capacity in knowing how to code and tag using XBRL. For example, a bolt on tool would need to be designed that converts the normal headings in an EITI report to XBRL codes. An EITI report would be produced in the usual way, and then the tool would be run, which would convert the report into an XBRL document. The advantage here, from an EITI context, would be the cost of developing the bolt on tool could be centralized, by the Secretariat choosing to develop this tool and freely dispersing it to all implementers. This would ensure there is consistency in tagging and submissions by different independent administrators. The limitation would be that every time an issue was found, amendments to the tool would be need to made and re-disseminated.

The third option is to use an integrated solution where the report would be constructed with the tagging already in place, i.e. the tags would be used while the report is being written. While this allows for flexibility within the report writing process (with regards to tagging) its success would depend on the capacity of the reporting entity. Differences in reporting quality would emerge between countries with higher and lower capacities immediately. Table 20 provides an overview of the advantages and disadvantages of each XBRL construction discussed above.

#### JSON - Java Script Object Notation

This flows from the Java Script formatting language and like XML is both human and machine readable. It allows for the storing of information in an organized and easy to read manner. JSON documents are more compact, but has less space for tagging compared with XML. While JSON has the advantage of being uploaded quickly by programs using JavaScript (for web applications), it is more limited for transferring data between systems and storing data, compared to XML and XBRL. Therefore it is not recommended for the EITI.

XML is the simplest of languages to use, where low capacity countries would be able to quickly develop the capacity to code reports in this language. However its ability to evolve is limited and therefore it is secondary to XBRL. The research team would recommend further exploration and development of XBRL as the data language format for consideration.

#### **STEP 2: DATA EXCHANGE**

A data exchange allows for incoming (machine readable) information to be stored and reproduced as outgoing information. The following characteristics need to be considered in evaluating a data exchange:

<sup>•</sup> www.bcs.bm/documents/SECXBRLMandateforDummies.pdf

continued

- How is the data exchange triggered? This can be manually, scheduled or by user action
- What data format can be used, that would allow both incoming and outgoing programs to understand how data has been formatted/structured in the document?
- What is the data transfer mechanism, where one source of information may be offline while the other is online?

In general, a XML document is well suited as a data exchange language, as it is considered to be 'self-describing'. i.e. the information about the data (names, field codes etc.) are already included in the document and can therefore be read by the receiving system and can be stored as such. As XBRLs are based on the XML format, these would carry the same advantages.

API's can also use XML language. An API allows third parties to develop their own functions, based on the information provided in the data exchange.

A more simplistic option than XML is comma separated values (CSV) that can be used as a machine readable language. CSVs are quite common and useful in storing information and for downloading data. However, the ability of CSV to cover the variety of data in an EITI report is limited, and is not therefore recommended.

For the EITI process, a well-defined and tagged XML or XBRL document will be accessible to a majority of data exchanges. These files, as they tend to be self-defined, can be effectively used by third parties to store data. Coding for outgoing information from these files can also be easily established. The data exchange by third parties here refers to other stakeholders that may want use and make available EITI information on their own platforms (such as the NRGI and Open Contract). These may range from other initiatives to governments.

Given the vast number of users, with differing platforms, XML/XBRL coding is recommended for ease of use.

#### **STEP 3: CONTENT MANAGEMENT SYSTEMS**

Content management systems (CMS) are computer management applications that allow for publishing, editing and modifying content, organizing deleting as well as maintenance from a central interface. From an EITI perspective, CMS that are supportive of open data and content are a priority. The major considerations for a content management system are as follows:

- Is it affordable and manageable?
- Is the system sustainable in the long run?
- Is the system compatible with a wide range of data exchange formats?

- How much space does the system require to store the data?
- Does the system have the appropriate tools to extract relevant information from the stored data repository?
- Does the platform support open sourcing?

**CKAN** is available as an open source, free, data platform with support from a professional development team at the Open Knowledge Forum. However, CKAN is built using Python as the inputting language, with JavaScript at the front end. Coding therefore would be required for an XML/XBRL document, coming from a data exchange, to be aligned with Python. This would require the services of a professional programmer.

The CKAN platform is being used by International Aid Transparency Initiative (IATI) and the Open Data portal of the UK Government. The major drawback of CKAN is that without developing the tools to access the data, the repository contains, sifting through raw data can be difficult. For example IATI data can be downloaded from the platform in raw format, and would require the user to find the appropriate tools to make use of this data. IATI is in the process of constructing appropriate tools to address this issue. If adopted by EITI as the platform of choice, it would be recommended that the tools for accessing the stored information be constructed at the earliest possible opportunity.

Socrata open data portal offers a host of open data solutions for governments. The data platform is not available for free and a fee must be negotiated with the company. However, the tools developed by the platform are more developed and offer a better interrogation of the data repositories. Socrata also appears to focus more on government data than industrial data which could be considered beneficial as data exchange mechanisms are more likely to be highly developed.

There are other commercial initiatives similar to Socrata available. While these require a payment, this does carry the advantage of having better tools built into the system. The payment is not due from the ultimate users of the web interface but from the client (in this case either the World Bank or EITI).

#### **DEALING WITH SPATIAL DATA**

This section provides data access (language format etc.) dealing specifically with spatial data for licenses.

The data access discussion here is based on how spatial data can be provided by EITI implementers such that it can be picked up for display and visualization. These do not reflect data output recommendations for EITI Requirements for license allocation and register

continued

information.

Spatial data is provided in file formats which are specifically designed to carry spatial information and require particular programs to access these files (such as Microsoft Office Word is required to open a .doc file). As opposed to qualitative and quantitative data discussed in the previous section, apart from a JPEG image, spatial data formats are never in human readable formats and always in machine readable formats.

Additionally, unlike qualitative and quantitative data access file formats discussed in the previous section, for spatial data there are very few additional steps to be undertaken between generating the file in the recommended format and how it is transferred and stored. The data reporting language and format will tend to remain the same as the spatial information is compiled, transmitted, stored and displayed.

#### Machine readable data format

The internationally accepted and common file format, mainly used by government mapping agencies, is the **GIS file format**, which has standardized geographical information encoding.

GIS offers a logical structure to store information and is easily transformed/exchange into other formats, depending on whether it has been constructed under a proprietary, transfer or open format.

GIS format files can be opened by GIS Software, which are designed to capture, store, manipulate, analyse, manage, and present all types of spatial or geographical data.

Formats currently used by one or more government departments to make license information available are listed below. These refer to the data package providing spatial information; carrying geographic and location details, layer files, headers etc.

#### Vector spatial data file formats

The following file formats can be read by various GIS software and are variations of GIS file formats. They should be supplied as compressed zipped files. Each compressed file contains further information that can be used for display of information. The greater the information in the associated files, the greater the detail can be provided in the visualization.

**ESRI**<sup>37</sup> **ArcView Shape File** – an industry standard open specification format which can be used with various GIS software; consist of at least the first three files and additionally the other two layers:

- .shp = shapefile
- .shx = header
- .dbf = associated database file
- .prj = projection file
- .lyr = layer file (controls specifications for display styles).

**MapInfo TAB File** – MapInfo native tables consist of these files:

- .tab = table structure in ASCII format (required)
- .dat = table data storage in binary format; like dBase iV format, (required),
- .map = map objects stored in binary format (optional),
- .id = links to the .map file (required if the .map file exists)
- .ind = data of indexed fields in binary format (optional).

**Microstation DGN File** – well documented and standardized; contain detailed display information;

In addition the following two file formats were considered and were dismissed as not providing the required access standard for EITI:

- AutoCAD Drawing Files (DWG) lack of standard for linking attributes can cause problems when transferring data between systems.
- Autodesk data Interchange Format (DXF) readable by many different graphics programs and has very complete display information, but there are no attribute standards so attribute information may not import correctly with some programs.

In our review, ArcView Shape Files were found to be the most commonly used format, for transferring information between different systems. Based on common usage, it is therefore the recommended file format for spatial data.

#### Data storage

**ESRI File Geodatabase** is a geographic information model and can store a family of ArcGIS formats. The model;

- Provides a better way to manage and constrain the data than Shape Files but need ESRI GIS applications to read these (non-ERSI applications not able to read the encrypted folder).
- Can be implemented for a single-user via MS Access or multi-users.

The GeoDatabase uses ArcSDE (Spatial Database Engine) which enables using Relational Database Management Systems for spatial data and can interact with PostgreSQL, SQL Server, Oracle, DB2, Informix etc.

<sup>37</sup> Environmental Systems Research Institute, 1998

continued

#### Other file formats

Apart from the file formats mentioned above, the following formats can be used for transferring information. They allow the user to display the information in their chosen GIS or online platform (but maybe not allow saving and modifying the data in GIS format). The usefulness of these formats may depend on the capacity of the user's internet service. These file formats are considered acceptable for reporting spatial data but are not encouraged or recommended.

Google Earth KML (Keyhole Markup Language) File — a file format based on XML language to display in online portals such as Google Earth, Google Maps; international standard maintained by the Open Geospatial Consortium, Inc.<sup>38</sup>

Google Earth KMZ File – a main KML file zero or more supporting files packaged using a Zip utility (archive)<sup>39</sup>; recommended to create a KMZ if KML file larger than 10k bytes or if it references other files.

**WFS (Web Feature Service)** – OGC specification; allows a client to retrieve geospatial data encoded in GML via the internet; generally a complete dataset is pulled at once using WFS, so it can be very slow for accessing a large dataset.

**WMS (Web Map Service)** – an OGC standard protocol for serving georeferenced map images over the internet; geographic information that has been rendered as an image.

WCS (Web Coverage Service) - a hybrid of WFS and WMS

**GML** (Geography Markup Language) – XML for geographical features, as defined by OGC.

**GeoJSON** - used by many open source GIS packages; based on JSON (JavaScript Object Notation).

For spatial data file formats, it would be considered good to provide these as GIS file formats. Given that there are a number of operating systems that can use these formats, there are no clear better or best recommendations in this category. However, within the GIS file format, the greater the number of layers provided, the better it would be considered.

# CASE STUDY - REVENUE DEVELOPMENT FOUNDATION

In context of data access options, the RDF model offers some interesting considerations. The technical focus of the project is to manage both incoming and outgoing data The system works on three principles. First, the focus is to have revenue (and other) data generated by the system itself and not collected at a later date (as would happen with EITI reconciliation). For example when a license application is granted, the aim is to input the information into the system itself. Second, information is updated on a regular basis, allowing for up-to-date information to be available on a weekly basis. The system is cloud based and information from servers in different countries is uploaded weekly to the central repository. Third, the visualization allows for a number of different data streams to be interlinked, i.e. one entity can be tracked over a range of indicators such as license details and tax revenue.

RDF uses the Mining Cadastre Administration System (MCAS), which is a web-based software, available free of cost. MCAS uses XML, and is able to receive information in that format. On spatial data, RDF is using GeoServer servers, which includes ESRI, ArcGIS shape files for data exchange.

RDx, developed by the foundation will become an open source format for transfer of spatial data along with data related to revenues, payments, etc. Initial usage will be for making data available from government portals (Mining Cadastre Administration Systems) which other will be able to use via an API. The exchange currently uses XML, and is shared via a zipped file. The file has two section; definitions of classes (configurable parameters) and the data itself.

RDF suggests that using a data integration system approach would be a useful exercise. An integration system works on the principle that differing data streams, (such as license and revenue) can be condensed within the same system.

Data exchanges rely on the ability of incoming information to be stored and then presented as outgoing information and there are likely to be pre-requisites on what reporting languages can be used. A data integration approach focuses on allowing differing third party systems to use the same data stream.

RDF suggests that recommending one set of systems may be disadvantageous, while evolving to a shared system would be more useful. However, this process of evolution will be a slow process and will take time (in years).

There are three advantages of the RDF systems. First, it

on revenues and income. The scope of the initiative is much larger than just the extractive sector, while the list of countries covered is still small; Liberia, Ghana, Mali and Sierra Leone. Malawi is the only country that the initiative covers that does not overlap with the EITI.

<sup>38 (</sup>OGC); KML 2.2

<sup>39</sup> Keyhole Markup Language

continued

manages data at source, therefore the data will tend to be more up-to-date and generated quickly. This is because it avoids the need to wait for templates to be filled out by stakeholders and information to be put-together by different government departments.

Second, the systems allow for different government departments to exchange information. That allows information for a diverse range of categories (tax, production, exports) to be linked for a single entity, such as a mining company.

Third, coupled with geospatial data, the presentation of this information is easy to visualize and is user friendly.

The disadvantages are centred around capacity and cost. A substantial amount of training and effort is required to set up the system in the first place, with RDF specialists embedded with the client for a two-year period. There are a number of systems that require to be installed, in various government departments, to coordinate this data.

At this time, RDF is concentrating on government reporting, and is not focusing on company reporting, which is an essential component of EITI. Companies could be required to submit information in XML-based languages so that they are comparable to RDF based

systems.

Lastly, the number of countries where RDF is operational is limited at this time. The ease of cross country comparison is not clear, but there is space for tracking historical changes for a single country.

The scope of the RDF systems is much larger than resource revenue data, and it upgrades the capacity of the entire government, rather than one particular sector. This would be very useful in extracting contextual information about the economy and the relevant performance of the extractive sector in relation to other sectors. An uptake by a larger number of countries would allow for data required for EITI standards to be available on similar formats, from a number of countries.

RDF languages, data exchanges and content management systems work well as they are being organized by a single entity for a number of different countries. This allows for consistency across the different countries. The fundamental advantage of the system comes from managing the data input stage. Data is standardized from the very start, and therefore each successive transfer of the data file up the access chain, maintains its integrity.

## **ANNEX I – COMPARATIVE INITIATIVES**

#### **METHODOLOGY**

This section outlines the methodology adopted to review the data outputs published by other initiatives relevant to the EITI. Table 21 outlines the indicators and the nature of data outputs publicly available on these initiatives websites. It is important to note that many of these initiatives monitor various other indicators and that Table 21 addresses only the indicators they cover that are relevant to the EITI.

This information was obtained by examining an initiatives website and observing whether they have published data that covers any of the seven key requirements relevant to the EITI. These key requirements are: Fiscal regime (3.2.a), Legal framework (3.2.a+b), Contribution of extractives industries to economy (3.4), Production data (3.5), Register and Allocation of licenses (3.9 + 3.10), Contracts (3.12) and Revenue streams (4.1).

These indicators were then categorized based on the nature of the data outputs into:

- narrative (QL),
- quantitative (QT)
- indexed (A) data.

Narrative data is defined as text, predominately in the form of annual reports, contracts and factsheets. Quantitative data is data points, either numeric (production volumes) or text (categorical survey data), often in the form of downloadable datasets or interactive visualizations.

Indexed data is where an initiative has analysed multiple data points to create a measurement relevant to the chosen indicator. These indexes are often presented in the form of an interactive visualization and may also include a downloadable dataset. If an initiative has published multiple data types relevant to a particular indicator, all are listed and the predominant type is listed in **bold font**.

There are three initiatives (Dodd-Frank 1504, EU Accounting Directive and Resources Projects) listed in Table 21 which have indicated the types of data they will cover but have not yet begun publishing this data. For these initiatives, the types of data they will cover have been noted in Table 21 and the reason for not publishing yet is also detailed. In instances where an initiative has no relevant data to the EITI's key indicators, the reason has also been noted in Table 21.

Three further variables have been added to Table 21 to add greater detail to the nature of data outputs being produced by these initiatives. The first of these variables indicates the spread of data being covered by these initiatives, outlining the number of countries covered by the data and, in instance of governmental initiatives, what entities the disclosure requirements apply to. The second variable details how interactive the data is, including whether any visualizations are available on the website. The final variable highlights how frequently these initiatives update the data on their website in relation to the key indicators relevant to the EITI.

| TABLE 21 DATA COVERED BY INITIATIVES RI   | ELEVANT   | TO THE EI | TI  |        |            |        |        |  |
|---|-----------|-----------|-----|--------|------------|--------|--------|--|
|   |           |           |     |        |            |        |        |  |
|   | 3.2.a     | 3.2.a+b   | 3.4 | 3.5    | 3.9 + 3.10 | 3.12   | 4.1    | Spread of data   |
| A Good Deal Better – Global Witness   | QL        | QT, QL    | QT  | QL     | QL, QT     | QL, QT | QL, QT | Country specific; Uganda   |
| Dodd-Frank 1504<br>(No data currently released, these are the expected<br>data types)         | QL        | QL        |     |        |            | QL     | QL, QT | Disclosure requirements will apply to all US and foreign private issuers (including those that are government owned) that operate in the extractive industries |
| El Source Book  |           |           |     |        |            |        |        |  |
| EU Accounting Directive<br>(No data currently released, these are the expected<br>data types) | QL        | QL        |     |        |            | QL     | QL, QT | The disclosure requirement will apply to large undertakings and public interest entities   |
| Global Reporting Initiative   |           |           |     |        |            |        |        |  |
| Guinee Contracts Miniers  | QL        | QL        |     |        |            | QL     |        | Country specific; Guinea   |
| Index of Economic Freedom   |           |           |     |        |            |        |        | The index covers the world with only a few countries not having any data, e.g South Sudan  |
| Kimberly Process  | QL        | QL        | QT  | QT, QL |            |        | QL     | Data from 81 countries (participants in the Kimberly Process)  |
| Resource Governance Index   | A, QT, QL | A, QT, QL | QT  | QT     | QT         | QT     | QT     | Data from 58 countries (most of the biggest countries in the extractive industries)  |
| Open Budget Survey  |           | A, QT     |     |        |            |        |        | Data from 100 countries  |
| Open Budget Survey Tracker  |           | A, QT     |     |        |            |        |        | Data from 100 countries  |
| Open Contracting  |           |           |     |        |            |        |        |  |
| Open Government Partnership   |           | QL        |     |        |            |        |        | Data from 65 countries (participants in the Open Government Partnership)   |
| Open Oil  |           | QL        | QT  | QT     | QT         | QT     | QT     | Data from 72 countries, with a detailed case study of Nigeria  |
| Publish What You Pay  | QL        | QL        |     |        | QL         | QL, QT | QL, QT | Data from 35 countries   |
| Resource Contracts  | QL        | QL        |     |        |            | QL     |        | Data from 58 countries (most of the biggest countries in the extractive industries)  |
| Resource Projects<br>(No data currently released, these are the expected data<br>types)       |           | QL        |     | QT     |            |        | QL     | Data from 58 countries (most of the biggest countries in the extractive industries)  |
| Revenue Development Foundation  |           |           |     |        |            |        |        |  |
| Sierra Leone  |           |           |     |        |            |        |        |  |
| Transparency Initiative   | QL        | QL        |     |        |            |        |        | Data from 7 countries for the extractive industries  |
| Transparency International  |           | А         |     |        |            | QT     |        | Global coverage  |
| UN Global Compact   |           |           |     |        |            |        |        |  |
| World Justice Project – Rule of Law Index   |           | А         |     |        |            |        |        | Data from 102 countries  |

## **ANNEX I – COMPARATIVE INITIATIVES**

| How frequently<br>they are updated  | Reason for no data   |
|---|--|
| One-off report - produced in 2014   |  |
| Disclosures must be provided in an interactive data format with an annual report, the Commission must then make a compilation of the information available online                           | Implementation of Section 1504 has been delayed by a federal lawsuit filed by a coalition of industry organizations claiming that the SEC has overstepped its congressional mandate. Currently Section 1504 has yet to be implemented and at the end of 2014 Oxfam America sued the SEC for failing to issue new transparency requirements.  |
|   | List of other transparency related sources - appears to not have any relevant published raw data of its own  |
| Disclosures will be required on an annual basis - how<br>these disclosures will be published will depend on<br>implementation by each Member State  | The Directive has now been agreed and member states are in the process of deciding their implementation processes. The UK was the first to develop its implementation plan and the first disclosures will relate to financial years commencing on, or after, 1 January 2015.   |
|   | Produces a database of sustainability reports - no relevant raw data   |
| 83 reports and contracts have been published dating from 1958 to present  |  |
| Published annually by The Heritage Foundation   |  |
| An annual report is published on the Kimberly Process website by each participating country   |  |
| Annual report and accompanying data published on the<br>Natural Resource Governance Institute website   |  |
| Biennial reports published on the International Budget<br>Partnership website from 2006 to 2012. The 2014 report<br>has yet to be realized but an update to the data has been<br>published. |  |
| The data is updated monthly   |  |
|   | List of government contract repositories - no relevant raw data  |
| Biannual independent progress reports published on the Open Government Partnership website  |  |
| The contract repository is updated annually. The Nigeria case study is their first country case study and is still ongoing  |  |
| One off reports realized based on research agenda   |  |
| Multiple reports and contracts that have been disclosed by participating countries between 1958 to present have been published on the Resource Contracts website                            |  |
| Multiple project reports disclosed by participating countries from 1958 to present will be published on the Resource Projects website   | Resource Projects is currently under development and is scheduled to be launched later in 2015   |
|   | Has a management tool for governments - does not publish raw data itself   |
|   | Website does not currently work  |
| One off reports realized based on research agenda   |  |
| The data and analysis are published annually on the<br>Transparency International website   |  |
|   | List of companies that are part of the initiative, no relevant raw data  |
| Annual report and accompanying data published on the World Justice Report website   |  |
|   | they are updated  One-off report - produced in 2014  Disclosures must be provided in an interactive data format with an annual report, the Commission must then make a compilation of the information available online  Disclosures will be required on an annual basis - how these disclosures will be published will depend on implementation by each Member State  83 reports and contracts have been published dating from 1958 to present  Published annually by The Heritage Foundation  An annual report is published on the Kimberly Process website by each participating country  Annual report and accompanying data published on the Natural Resource Governance Institute website  Biennial reports published on the International Budget Partnership website from 2006 to 2012. The 2014 report has yet to be realized but an update to the data has been published.  The data is updated monthly  Biannual independent progress reports published on the Open Government Partnership website  The contract repository is updated annually. The Nigeria case study is their first country case study and is still ongoing  One off reports realized based on research agenda  Multiple reports and contracts that have been disclosed by participating countries between 1958 to present have been published on the Resource Contracts website  Multiple project reports disclosed by participating countries from 1958 to present will be published on the Resource Projects website  One off reports realized based on research agenda  The data and analysis are published annually on the Transparency International website |

|                  | Mineral license commodity category (indicated by colour and a description)                         | Code | Туре | Holder name |
|------------------|--|------|------|-------------|
| Botswana         | Precious stones; energy; industrial; petroleum   | Х    | Х    | Х           |
| DRC              | 13 polygon types including applications, reserved zones and restricted areas                       | Х    | Х    | Х           |
| Kenya            | Exclusive and special prospecting leases; mining le ases; location leases                          | Х    | Х    | Х           |
| Namibia          | 6 types of active licenses; applications   | Х    | Х    | Х           |
| Mozambique       | Several license types, reserved areas, hydrocarbons, conservation areas                            | Х    | Х    | ×           |
| Papua New Guinea | Several active license types, applications, reserved areas, protected areas                        | Х    | ×    | Х           |
| Rwanda           | Mining licenses; quarry licenses; prospecting licenses, exploration licenses                       | Х    | Х    | Х           |
| South Sudan      | Large and small scale mining licenses, reconnaissance licenses, exploration licenses; applications | Х    | Х    | Х           |
| Uganda           | 4 active license types; applications   | Х    | Х    | Х           |
| Tanzania         | 6 active license types; applications   | х    | х    | Х           |

# **ANNEX II – MINING CADASTRE PORTALS**

| Date applied<br>(DD/MM/YYYY | Date granted<br>(DD/MM/YYYY) | Date expires<br>(DD/MM/YYYY) | Commodities | Area measure         | District<br>name | Active licenses and applications are in 2 separate layers | Other information layers able to be displayed   |
|-----------------------------|------------------------------|------------------------------|-------------|----------------------|------------------|---|---|
|                             |                              | Х                            | Х           | Square km            | ×                |   | <ol> <li>Administration</li> <li>Farms</li> <li>Satellite Imagery</li> </ol>                                      |
| Х                           | Х                            | Х                            | Х           | Square km            |                  |   |   |
| Х                           | Х                            | Х                            | Х           | Square km            |                  | Х   | Administration     Geology     Mineral occurrences  |
| Х                           | х                            | х                            | х           | На                   |                  | х   | Hydrocarbon Licenses     Administration     Farms     Geology     Mineral Occurrences     Satellite Imagery       |
| Х                           | Х                            | Х                            | Х           | На                   |                  |   |   |
| Х                           | Х                            | Х                            |             | Number of sub blocks |                  |   |   |
| Х                           | Х                            | Х                            | Х           | На                   |                  | Х   | Administration     Mine Sites   |
| х                           | Х                            | Х                            | Х           | Cadastral units      |                  | Х   | Oil Concessions     Administration     Geology     Satellite Imagery  |
| Х                           | Х                            | Х                            | Х           | Square km            |                  | Х   | Administration (protected Areas)     Satellite Imagery  |
| х                           | х                            | х                            | х           | Square km            |                  | х   | Administration     Geophysics     Geology     ASM Centres     Mineral Occurrences     Mines     Satellite Imagery |

| Commodity         | Production<br>Data<br>(Grade) | Volume/<br>Quantity | Price<br>Data | Source  | Source for<br>Price Data | Conversion for<br>Concentrate<br>to refined | Export Value -<br>Trade Code Trade<br>Code Equivalent<br>(SITC Rev 3) | Description                           |
|-------------------|-------------------------------|---------------------|---------------|---|--------------------------|---|---|---------------------------------------|
| Alloying Metals   |                               |                     |               |   |                          |   |   |                                       |
| Antimony          | %                             | tonnes              | \$/tonne      | US\$/tonne  | USGS                     | 1.00  | 68993   | Antimony/articles/waste               |
| Ferrotitanium     | %                             | tonnes              | \$/tonne      |   |                          |   | (HS 2002) - 720291  | Ferrotitanium and ferrosilicotitanium |
| Ferrotungsten     | %                             | tonnes              | \$/tonne      | Ferro-tungsten, basis 75%<br>W, Rotterdam, duty unpaid,<br>in warehouse (\$/kg)             | UNCTAD - Stat            |   | (HS 2002) - 720280  | Ferrotungsten and ferrosilicotungsten |
| Ferrovanadium     | %                             | tonnes              | \$/tonne      |   |                          |   | 720292  | Ferrovanadium                         |
| Tantalum          | ppm                           | tonnes              | \$/tonne      | US\$/Ib   | USGS                     | 1.00  | 68913   | Tantalum unwrought/waste              |
| Titanium          | %                             | tonnes              | \$/tonne      | US\$/tonne  | USGS fob<br>Australia    | 1.00  | 28783   | Titanium ore/concentrate              |
| Titanium Sponge   | N/A                           | tonnes              | \$/tonne      |   |                          |   | 68983   | Titanium unwrought/waste              |
| Tungsten          | %                             | tonnes              | \$/tonne      | Tungsten ore, minimum<br>content of Wo3 65%, CIF<br>Europe (\$/mtu Wo3)                     | UNCTAD - Stat            | 0.6   | 28792   | Tungsten ore/concentrate              |
| Vanadium          | %                             | tonnes              | \$/tonne      | US\$/Ib   | USGS                     | 0.83  | 68997   | Bvanadium/articles/waste              |
| Base Metals       |                               |                     |               |   |                          |   |   |                                       |
| Cobalt            | %                             | tonnes              | \$/tonne      | US\$/Ib   | USGS                     | 0.33  | 28793   | Cobalt ore/concentrate                |
| Copper            | %                             | tonnes              | \$/tonne      | Copper, grade A cathode,<br>LME spot price, CIF European<br>ports                           | IMF                      | 0.77  | 283   | Copper ores/concentrates              |
| Ferromolybdenum   | %                             | tonnes              | \$/tonne      |   |                          |   | (HS 2002) - 720270  | Ferromolybdenum                       |
| Ferronickel       | %                             | tonnes              | \$/tonne      |   |                          |   | (HS 2002) - 720260  | Ferronickel                           |
| Lead              | %                             | tonnes              | \$/tonne      | Lead, 99.97% pure, LME<br>spot price, CIF European<br>Ports                                 | IMF                      | 0.77  | 2874  | Lead ores/concentrates                |
| Molybdenum        | %                             | tonnes              | \$/tonne      | US\$/kg   | USGS                     | 1.00  | 28781   | Molybdenum ore, roasted               |
| Nickel            | %                             | tonnes              | \$/tonne      | Nickel, melting grade, LME<br>spot price, CIF European<br>ports                             | IMF                      | 0.7   | 284   | Nickel ores/concs/etc.                |
| Nickel Pig Iron   | %                             | tonnes              | \$/tonne      |   |                          |   |   |                                       |
| Tin               | %                             | tonnes              | \$/tonne      | Tin, standard grade, LME<br>spot price, US\$ per metric<br>ton                              | IMF                      | 1.00  | 2876  | Tin ores/concentrates                 |
| Zinc              | %                             | tonnes              | \$/tonne      | Zinc, high grade 98% pure,<br>US\$ per metric ton   | IMF                      | 0.63  | 2875  | Zinc ores/concentrates                |
| Zinc-Lead         | %                             | tonnes              | \$/tonne      |   |                          |   |   |                                       |
| Bauxite-Aluminium |                               |                     |               |   |                          |   |   |                                       |
| Alumina           | %                             | tonnes              | \$/tonne      |   |                          |   | 2852  | Alumina(aluminium oxide)              |
| Aluminium         | %                             | tonnes              | \$/tonne      | Aluminium, 99.5%<br>minimum purity, LME spot<br>price, CIF UK ports, US\$ per<br>metric ton | IMF                      |   | 285   | Aluminium ores/concs/etc.             |
| Bauxite           | %                             | tonnes              | \$/tonne      | US\$/tonne  | USGS                     | 1.00  | (SITC Rev 1) -2833  | Bauxite and concentrates or aluminium |

| Commodity                    | Production<br>Data<br>(Grade) | Volume/<br>Quantity | Price<br>Data | Source   | Source for<br>Price Data | Conversion for<br>Concentrate<br>to refined | Export Value -<br>Trade Code Trade<br>Code Equivalent<br>(SITC Rev 3) | <b>Description</b>   |
|------------------------------|-------------------------------|---------------------|---------------|--|--------------------------|---|---|--|
| <b>Bulk Commodities</b>      |                               |                     |               |  |                          |   |   |  |
| Aggregates                   | N/A                           | tonnes              | \$/tonne      |  |                          |   | (SITC Rev 4) - 2734   | Pebbles, gravel, broken/<br>crushed stone, of a kind<br>commonly used for concrete<br>aggregates, for road<br>metalling/for railway/other<br>ballast, shingle and flint,<br>whether/not heat-treated;<br>macadam of slag, dross/<br>similar industrial waste,<br>whether or not incorporated |
| Coke                         | %                             | tonnes              | \$/tonne      |  |                          |   | 325   | Coke/semi-coke/retort  |
| Ferromanganese               | %                             | tonnes              | \$/tonne      |  |                          |   | (SITC Rev 4) -67141   | Ferromanganese containing by weight > 2% of carbon   |
| Hematite                     | %                             | tonnes              | \$/tonne      |  |                          |   |   |  |
| Iron                         | %                             | tonnes              | \$/tonne      |  |                          |   | 676   | Iron/steel bars/rods/etc   |
| Iron Ore                     | %                             | tonnes              | \$/tonne      | China import iron ore fines<br>62% FE spot<br>(CFR Tianjin port)   | IMF                      | 1.00  | 281   | Iron ore/concentrates  |
| Magnetite                    | %                             | tonnes              | \$/tonne      |  |                          |   | 6714  | Ferro-manganese  |
| Manganese                    | %                             | tonnes              | \$/tonne      | US\$/tonne   | Metal Bulletin           | 1.00  | 2877  | Manganese ore/conc.  |
| Manganese Ore                | %                             | tonnes              | \$/tonne      | Manganese 99.7%<br>electrolytic manganese<br>flake, free market, in<br>warehouse                             | UNCTAD - Stat            |   | 2877  | Manganese ore/conc.  |
| Metallurgical/Coking<br>Coal | N/A                           | tonnes              | \$/tonne      |  |                          |   |   |  |
| Quarried products            | N/A                           | tonnes              | \$/tonne      |  |                          |   | 2731  | Gravel/crushed stone/etc.  |
| Sandstone                    | N/A                           | tonnes              | \$/tonne      |  |                          |   | 27313   | Granite/sandstone/etc  |
| Silicomanganese              | %                             | tonnes              | \$/tonne      |  |                          |   | (HS 2002) - 720230  | Ferrosilicomanganese   |
| Steel                        | N/A                           | tonnes              | \$/tonne      |  |                          |   | 675   | Flat rolled alloy steel  |
| Bulk/Energy                  |                               |                     |               |  |                          |   |   |  |
| Bituminous coal              | N/A                           | tonnes              | \$/tonne      |  |                          |   | 270112  | Bituminous coal  |
| brown coal                   | N/A                           | tonnes              | \$/tonne      |  |                          |   |   |  |
| Coal                         | N/A                           | tonnes              | \$/tonne      | Australian thermal coal,<br>12,000- btu/pound, less<br>than 1% sulfur, 14% ash,<br>FOB Newcastle/Port Kembla | IMF                      |   | 32  | Coal/coke/briquettes   |
| coked coal                   | N/A                           | tonnes              | \$/tonne      |  |                          |   | 325   | Coke/semicoke/retort   |
| concentrated coking coal     | N/A                           | tonnes              | \$/tonne      |  |                          |   | 325   | Coke/semicoke/retort   |
| Fossil coal                  | N/A                           | tonnes              | \$/tonne      |  |                          |   | 32  | Coal/coke/briquettes   |
| semi-coked coal              | N/A                           | tonnes              | \$/tonne      |  |                          |   | 325   | Coke/semicoke/retort   |

| . "                     | Production<br>Data | Volume/  | Price    |  | Source for           | Conversion for Concentrate | Export Value -<br>Trade Code Trade<br>Code Equivalent |  |
|-------------------------|--------------------|----------|----------|--|----------------------|----------------------------|---|--|
| Chromite Crown          | (Grade)            | Quantity | Data     | Source   | Price Data           | to refined                 | (SITC Rev 3)  | Description                                |
| Chromite Group Chromite | %                  | tonnes   | \$/tonne | US\$/tonne   | USGS                 |                            | 681591  | Containing magnesite, dolomite or chromite |
| Ferrochrome             | %                  | tonnes   | \$/tonne |  |                      |                            |   |  |
| Energy                  |                    |          |          |  |                      |                            |   |  |
| Thermal Coal            | N/A                | tonnes   | \$/tonne |  |                      |                            | 32  | Coal/coke/briquettes                       |
| Uranium (U308)          | %                  | lbs.     | \$/lb    | Uranium, NUEXCO,<br>Restricted Price, Nuexco<br>exchange spot      | IMF                  |                            | 286   | Uranium/thorium ore/conc                   |
| Fertilizers             |                    |          |          |  |                      |                            |   |  |
| Ammonium Sulfate        | %                  | tonnes   | \$/tonne |  |                      |                            |   |  |
| Phosphate               | %                  | tonnes   | \$/tonne | Phosphate rock, Khouribga,<br>70% BPL, contract, FAS<br>Casablanca | UNCTAD - Stat        | 1.00                       | 2723  | Natural phosphates                         |
| Potash                  | %                  | tonnes   | \$/tonne | US\$/tonne   | USGS                 | 1.00                       |   |  |
| Potassium Chloride      | %                  | tonnes   | \$/tonne |  |                      |                            | 56231   | Potassium chloride fert.                   |
| Potassium Nitrate       | %                  | tonnes   | \$/tonne |  |                      |                            | 52352   | Potassium nitrate                          |
| Potassium Oxide         | %                  | tonnes   | \$/tonne |  |                      |                            |   |  |
| Potassium Sulfate       | %                  | tonnes   | \$/tonne |  |                      |                            |   |  |
| Gemstones               |                    |          |          |  |                      |                            |   |  |
| Amethyst                | ct/tonne           | ct       | \$/ct    |  |                      |                            | 667   | Pearls/precious stones                     |
| Beryl                   | ct/tonne           | ct       | \$/ct    |  |                      |                            |   |  |
| Chrysoprase             | ct/tonne           | ct       | \$/ct    |  |                      |                            |   |  |
| Corundum                | ct/tonne           | ct       | \$/ct    |  |                      |                            |   |  |
| Diamonds                | ct/tonne           | ct       | \$/ct    | US\$/ct  | Kimberley<br>Process | 1.00                       | 6672  | Diamonds unset                             |
| Emerald                 | ct/tonne           | ct       | \$/ct    |  |                      |                            | 667   | Pearls/precious stones                     |
| Garnet                  | %                  | tonnes   | \$/tonne |  |                      |                            | 667   | Pearls/precious stones                     |
| Jade                    | %                  | tonnes   | \$/tonne |  |                      |                            | 667   | Pearls/precious stones                     |
| Opal                    | ct/tonne           | ct       | \$/ct    |  |                      |                            | 667   | Pearls/precious stones                     |
| Ruby                    | ct/tonne           | ct       | \$/ct    |  |                      |                            | 667   | Pearls/precious stones                     |
| Sapphire                | ct/tonne           | ct       | \$/ct    |  |                      |                            | 667   | Pearls/precious stones                     |
| Tanzanite               | ct/tonne           | ct       | \$/ct    |  |                      |                            | 667   | Pearls/precious stones                     |
| Topaz                   | ct/tonne           | ct       | \$/ct    |  |                      |                            | 667   | Pearls/precious stones                     |
| Heavy Mineral Sands     |                    |          |          |  |                      |                            |   |  |
| Heavy Mineral Sands     | %                  | tonnes   | \$/tonne |  |                      |                            | 2733  | Sands, natural                             |
| Ilmenite                | %                  | tonnes   | \$/tonne |  |                      |                            | 2733  | Sands, natural                             |
| Iron Sand               | %                  | tonnes   | \$/tonne |  |                      |                            | 2733  | Sands, natural                             |
| Leucoxene               | %                  | tonnes   | \$/tonne |  |                      |                            | 2733  | Sands, natural                             |
| Rutile                  | %                  | tonnes   | \$/tonne |  |                      |                            | 2733  | Sands, natural                             |

| Commodity                        | Production Data (Grade) | Volume/<br>Quantity | Price<br>Data | Source                                     | Source for<br>Price Data | Conversion for<br>Concentrate<br>to refined | Export Value -<br>Trade Code Trade<br>Code Equivalent<br>(SITC Rev 3) | Description               |
|----------------------------------|-------------------------|---------------------|---------------|--|--------------------------|---|---|---------------------------|
| Zircon                           | %                       | tonnes              | \$/tonne      |  |                          |   | 2733  | Sands, natural            |
| Zirconium                        | %                       | tonnes              | \$/tonne      | US\$/tonne                                 | USGS                     | 1.00  | 28784   | Zirconium ore/concentrate |
| Precious Metals                  |                         |                     |               |  |                          |   |   |                           |
| 3PGM+Au                          | g/tonne                 | troy oz             | \$/oz.        |  |                          |   |   |                           |
| 6PGM+Au                          | g/tonne                 | troy oz             | \$/oz.        |  |                          |   |   |                           |
| Gold                             | g/tonne                 | troy oz             | \$/oz.        | Gold, 99.5% fine, afternoon fixing London  | UNCTAD - Stat            | 1.00  | 96  | Coin nongold non-current  |
| Iridium                          | g/tonne                 | troy oz             | \$/oz.        |  |                          |   |   |                           |
| Osmium                           | g/tonne                 | troy oz             | \$/oz.        |  |                          |   |   |                           |
| Palladium                        | g/tonne                 | troy oz             | \$/oz.        |  |                          | 1.00  | 6812  | Platinum etc              |
| Platinum                         | g/tonne                 | troy oz             | \$/ troy oz   |  |                          | 1.00  | 6812  | Platinum etc              |
| Platinum Group<br>Metals         | g/tonne                 | troy oz             | \$/ troy oz   |  |                          |   | 6812  | Platinum etc              |
| Rhenium                          | g/tonne                 | troy oz             | \$/ troy oz   | US\$/kg                                    | Metal Bulletin           |   |   |                           |
| Rhodium                          | g/tonne                 | troy oz             | \$/ troy oz   |  |                          | 1.00  |   |                           |
| Ruthenium                        | g/tonne                 | troy oz             | \$/ troy oz   |  |                          |   |   |                           |
| Silver                           | g/tonne                 | troy oz             | c/ troy oz    | Silver, 99.9%, Handy &<br>Harman, New York | UNCTAD - Stat            | 1.00  | 28911   | Silver ore/concentrates   |
| Rare Earth Elements              |                         |                     |               |  |                          |   |   |                           |
| Cerium                           | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52595   | Rare earth isotop/cmpds   |
| Dysprosium                       | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52596   | Rare earth isotop/cmpds   |
| Erbium                           | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52597   | Rare earth isotop/cmpds   |
| Europium                         | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52598   | Rare earth isotop/cmpds   |
| Ferroniobium                     | %                       | tonnes              | \$/tonne      | US\$/kg                                    | USGS                     | 1.00  | 52599   | Rare earth isotop/cmpds   |
| Gadolinium                       | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52600   | Rare earth isotop/cmpds   |
| Heavy Rare Earths<br>and Yttrium | %                       | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52601   | Rare earth isotop/cmpds   |
| Holmium                          | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52602   | Rare earth isotop/cmpds   |
| Indium                           | ppm                     | tonnes              | \$/tonne      | US\$/kg                                    | USGS                     | 1.00  | 52603   | Rare earth isotop/cmpds   |
| Lanthanides                      | %                       | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52604   | Rare earth isotop/cmpds   |
| Lanthanum                        | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52605   | Rare earth isotop/cmpds   |
| Light Rare Earths                | %                       | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52606   | Rare earth isotop/cmpds   |
| Lutetium                         | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52607   | Rare earth isotop/cmpds   |
| Neodymium                        | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52608   | Rare earth isotop/cmpds   |
| Niobium                          | %                       | tonnes              | \$/tonne      | US\$/kg                                    | USGS                     | 1.00  | 52609   | Rare earth isotop/cmpds   |
| Praseodymium                     | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52610   | Rare earth isotop/cmpds   |
| Promethium                       | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52611   | Rare earth isotop/cmpds   |
| Rare Earth Elements              | %                       | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52612   | Rare earth isotop/cmpds   |
| Samarium                         | ppm                     | tonnes              | \$/kg         | US\$/kg                                    | USGS                     | 1.00  | 52613   | Rare earth isotop/cmpds   |
| Scandium                         | ppm                     | tonnes              | \$/tonne      | US\$/kg                                    | USGS                     | 1.00  | 52614   | Rare earth isotop/cmpds   |

| Commodity            | Production<br>Data<br>(Grade) | Volume/<br>Quantity | Price<br>Data | Source     | Source for<br>Price Data | Conversion for<br>Concentrate<br>to refined | Export Value -<br>Trade Code Trade<br>Code Equivalent<br>(SITC Rev 3) | Description                   |
|----------------------|-------------------------------|---------------------|---------------|------------|--------------------------|---|---|-------------------------------|
| Terbium              | ppm                           | tonnes              | \$/kg         | US\$/kg    | USGS                     | 1.00  | 52615   | Rare earth isotop/cmpds       |
| Thulium              | ppm                           | tonnes              | \$/kg         | US\$/kg    | USGS                     | 1.00  | 52616   | Rare earth isotop/cmpds       |
| Ytterbium            | ppm                           | tonnes              | \$/kg         | US\$/kg    | USGS                     | 1.00  | 52617   | Rare earth isotop/cmpds       |
| Yttrium              | ppm                           | tonnes              | \$/kg         | US\$/kg    | USGS                     | 1.00  | 52618   | Rare earth isotop/cmpds       |
| Specialty/Industrial |                               |                     |               |            |                          |   |   |                               |
| Wollastonite         | %                             | tonnes              | \$/tonne      |            |                          |   |   |                               |
| Aluminous Clay       | %                             | tonnes              | \$/tonne      |            |                          |   |   |                               |
| Arsenic              | %                             | tonnes              | \$/tonne      | US\$/lb    | Metal Bulletin           |   | (HS 2002) - 280480  | Arsenic                       |
| Asbestos             | %                             | tonnes              | \$/tonne      | US\$/tonne | USGS                     | 1.00  | 2784  | Asbestos                      |
| Attapulgite          | %                             | tonnes              | \$/tonne      |            |                          |   |   |                               |
| Barite               | %                             | tonnes              | \$/tonne      |            |                          | 1.00  |   |                               |
| Bentonite            | %                             | tonnes              | \$/tonne      | US\$/tonne | USGS                     | 1.00  | 27827   | Bentonite                     |
| Beryllium            | %                             | tonnes              | \$/tonne      |            |                          |   | 68991   | Beryllium unwrght/waste       |
| Bismuth              | %                             | tonnes              | \$/tonne      | US\$/lb    | Metal Bulletin           |   | 68992   | Bismuth/articles/wast         |
| Borates              | %                             | tonnes              | \$/tonne      |            |                          |   | 27894   | Crude natural borates         |
| Boron                | %                             | tonnes              | \$/tonne      | US\$/tonne | USGS                     | 1.00  | (HS 2002) - 2810  | Oxides of boron; boric acids. |
| Cadmium              | %                             | tonnes              | \$/tonne      | c/lb       | Metal Bulletin           |   | 68982   | Cadmium unwrought/waste       |
| Caesium              | %                             | tonnes              | \$/tonne      |            |                          |   |   |                               |
| Calcium Carbonate    | %                             | tonnes              | \$/tonne      |            |                          |   | (HS 2002) - 283650  | Calcium carbonate             |
| Calcrete             | %                             | tonnes              | \$/tonne      |            |                          |   |   |                               |
| Chromium             | %                             | tonnes              | \$/tonne      | US\$/tonne | Metal Bulletin           | 1.00  | 28791   | Chromium ore/concentrate      |
| Clay                 | %                             | tonnes              | \$/tonne      |            |                          |   | 662   | Clay/refractory material      |
| Diatomite            | %                             | tonnes              | \$/tonne      |            |                          |   |   |                               |
| Dolomite             | %                             | tonnes              | \$/tonne      |            |                          |   | 27823   | Dolomite                      |
| Felspar              | %                             | tonnes              | \$/tonne      | US\$/tonne | USGS                     | 1.00  | 27853   | Felspar/leucite/syenite       |
| Ferrosilicon         | %                             | tonnes              | \$/tonne      |            |                          |   |   |                               |
| Fluorite (fluorspar) | %                             | tonnes              | \$/tonne      | US\$/tonne | USGS                     | 1.00  |   |                               |
| Fluorspar            | %                             | tonnes              | \$/tonne      | US\$/tonne | USGS                     | 1.00  | 27854   | Fluorspar                     |
| Frac Sand            | %                             | tonnes              | \$/tonne      |            |                          |   |   |                               |
| Gallium              | %                             | tonnes              | \$/tonne      | US\$/kg    | Metal Bulletin           |   |   |                               |
| Germanium            | %                             | tonnes              | \$/tonne      | US\$/kg    | Metal Bulletin           |   | 68996   | Germanium/articles/waste      |
| Granite              | %                             | tonnes              | \$/tonne      |            |                          |   | 27313   | Granite/sandstone/etc         |
| Graphite             | %                             | tonnes              | \$/tonne      | US\$/tonne | USGS                     | 1.00  | 27822   | Natural graphite              |
| Gypsum               | %                             | tonnes              | \$/tonne      | US\$/tonne | USGS                     | 1.00  | 2732  | Gypsum etc for cement mf      |
| Hafnium              | %                             | tonnes              | \$/tonne      |            |                          |   |   |                               |
| lodine               | %                             | tonnes              | \$/tonne      |            |                          |   | 52225   | Fluorine,bromine,iodine       |
| Kaolin               | %                             | tonnes              | \$/tonne      | US\$/tonne | USGS                     | 1.00  | 27826   | Kaolinic clays                |
| Lime                 | %                             | tonnes              | \$/tonne      |            |                          |   | 661   | Lime/cement/constr matl       |
| Lime Sands           | %                             | tonnes              | \$/tonne      |            |                          |   | 661   | Lime/cement/constr matl       |

| Commodity          | Production<br>Data<br>(Grade) | Volume/<br>Quantity | Price<br>Data | Source          | Source for<br>Price Data  | Conversion for<br>Concentrate<br>to refined | Export Value -<br>Trade Code Trade<br>Code Equivalent<br>(SITC Rev 3) | Description                 |
|--------------------|-------------------------------|---------------------|---------------|-----------------|---------------------------|---|---|-----------------------------|
| Limestone          | %                             | tonnes              | \$/tonne      |                 |                           |   | 27322   | Limestone etc. for cement   |
| Lithium            | %                             | tonnes              | \$/tonne      |                 |                           |   | (HS 2002) - 282520  | Lithium oxide and hydroxide |
| Magnesite          | %                             | tonnes              | \$/tonne      |                 |                           |   | 27824   | Magnesite                   |
| Magnesium          | %                             | tonnes              | \$/tonne      | US\$/tonne      | USGS                      | 1.00  | 68915   | Magnesium unwrought         |
| Magnesium Chloride | %                             | tonnes              | \$/tonne      |                 |                           |   |   |                             |
| Marble             | %                             | tonnes              | \$/tonne      |                 |                           |   | 27312   | Marble/etc slabs            |
| Mercury            | %                             | tonnes              | \$/tonne      | US\$/flask      | USGS                      | 1.00  | 52227   | Mercury                     |
| Mica               | %                             | tonnes              | \$/tonne      | US\$/tonne      | USGS - Scrap<br>and Flake | 1.00  | 27852   | Mica/mica waste             |
| Monazite           | %                             | tonnes              | \$/tonne      |                 |                           |   |   |                             |
| Perlite            | %                             | tonnes              | \$/tonne      |                 |                           |   | 27898   | Vermiculite/perlite/chlo    |
| Pyrite             | %                             | tonnes              | \$/tonne      |                 |                           |   |   |                             |
| Rubidium           | %                             | tonnes              | \$/tonne      |                 |                           |   |   |                             |
| Salt               | %                             | tonnes              | \$/tonne      | US\$/tonne      | USGS                      | 1.00  | 2724  | Ntrl potassium salts        |
| Scheelite          | %                             | tonnes              | \$/tonne      |                 |                           |   |   |                             |
| Selenium           | %                             | tonnes              | \$/tonne      | US\$/lb         | Metal Bulletin            |   |   |                             |
| Silica             | %                             | tonnes              | \$/tonne      |                 |                           |   | 27331   | Silica/quartz sands         |
| Silica Sand        | %                             | tonnes              | \$/tonne      |                 |                           | 1.00  | 27331   | Silica/quartz sands         |
| Sodium Bicarbonate | %                             | tonnes              | \$/tonne      |                 |                           |   | 52373   | Sodium bicarbonate          |
| Sodium Carbonate   | %                             | tonnes              | \$/tonne      | US\$/short tons | USGS                      | 1.00  | 52372   | Neutral sodium carbonate    |
| Sodium Sulfate     | %                             | tonnes              | \$/tonne      |                 |                           |   | 52345   | Sodium sulphates            |
| Spodumene          | %                             | tonnes              | \$/tonne      |                 |                           |   |   |                             |
| Strontium          | %                             | tonnes              | \$/tonne      |                 |                           |   |   |                             |
| Sulfur             | %                             | tonnes              | \$/tonne      | US\$/tonne      | USGS                      | 1.00  | 274   | Sulphur/unroastd pyrites    |
| Sulfuric Acid      | %                             | tonnes              | \$/tonne      |                 |                           |   |   |                             |
| Synthetic Rutile   | %                             | tonnes              | \$/tonne      |                 |                           |   | 27853   | Felspar/leucite/syenite     |
| Talc               | %                             | tonnes              | \$/tonne      | US\$/tonne      | USGS                      | 1.00  | 27893   | Talc/natural steatite       |
| Tellurium          | %                             | tonnes              | \$/tonne      | US\$/kg         | Metal Bulletin            |   |   |                             |
| Thorium            | %                             | tonnes              | \$/tonne      |                 |                           |   | 2862  | Thorium ore/concentrates    |
| Vermiculite        | %                             | tonnes              | \$/tonne      |                 |                           |   | 27898   | Vermiculite/perlite/chlo    |
| Zeolites           | %                             | tonnes              | \$/tonne      |                 |                           |   |   |                             |

## **ANNEX IV – CONVERSION FACTORS**

|              | EASUREMENT CON |                              |            | TEASUREMENT CON |                              |
|--------------|----------------|------------------------------|------------|-----------------|------------------------------|
| Magnitude    | Magnitude To   | Measurement Translation Rate | Magnitude  | Magnitude To    | Measurement Translation Rate |
| \$/ct        | \$/kg          | 5000                         | 1000oz     | kilotonnes      | 0.0000311                    |
| \$/g         | \$/kg          | 1000                         | 1000oz     | tonnes          | 0.031103477                  |
| \$/kg        | \$/ct          | 0.0002                       | ct         | 1000lbs         | 0.000000441                  |
| \$/kg        | \$/g           | 0.001                        | ct         | 1000oz          | 0.00000643                   |
| \$/kg        | \$/lakhtonne   | 100000000                    | ct         | g               | 0.2                          |
| \$/kg        | \$/Ib          | 0.45359237                   | ct         | kg              | 0.0002                       |
| \$/kg        | \$/longton     | 1016.046909                  | ct         | kilotonnes      | 0.0000000002                 |
| \$/kg        | \$/MTU         | 10                           | ct         | lbs             | 0.000440925                  |
| \$/kg        | \$/oz          | 0.031103477                  | ct         | 0Z              | 0.006430149                  |
| \$/kg        | \$/ton         | 907.18474                    | ct         | tonnes          | 0.0000002                    |
| \$/kg        | \$/tonne       | 1000                         | ct/ton     | ct/tonne        | 1.102311311                  |
| \$/lakhtonne | \$/kg          | 0.00000001                   | ct/tonne   | ct/ton          | 0.90718474                   |
| \$/lakhtonne | \$/tonne       | 0.00001                      | g          | ct              | 5                            |
| \$/Ib        | \$/kg          | 2.204622622                  | g          | kg              | 0.001                        |
| \$/Ib        | \$/ton         | 2000                         | g          | lbs             | 0.002204623                  |
| \$/Ib        | \$/tonne       | 2204.622622                  | g          | 0Z              | 0.032150747                  |
| S/longton    | \$/kg          | 0.000984                     | g          | tonnes          | 0.000001                     |
| S/longton    | \$/tonne       | 0.984206528                  | g/m³       | oz./m³          | 0.032150747                  |
| \$/MTU       | \$/kg          | 0.1                          | g/ton      | g/tonne         | 1.102311311                  |
| S/MTU        | \$/tonne       | 100                          | g/tonne    | g/ton           | 0.90718474                   |
| S/oz.        | \$/kg          | 32.1507466                   | g/tonne    | oz./ton         | 0.029166667                  |
| ton 3        | \$/kg          | 0.0011                       | g/tonne    | oz./tonne       | 0.032150747                  |
| \$/ton       | \$/Ib          | 0.0005                       | g/tonne    | ppb             | 1000                         |
| ton 3        | \$/tonne       | 1.102311311                  | g/tonne    | ppm             | 1                            |
| tonne        | \$/kg          | 0.001                        | kg         | 1000lbs         | 0.002204623                  |
| S/tonne      | \$/lakhtnne    | 100000                       | kg         | 1000oz          | 0.032150747                  |
| tonne        | \$/lb          | 0.000453592                  | kg         | ct              | 5000                         |
| \$/tonne     | \$/longton     | 1.016046909                  | kg         | g               | 1000                         |
| S/tonne      | \$/MTU         | 0.01                         | kg         | kg              | 1                            |
| 3/tonne      | \$/ton         | 0.90718474                   | kg         | kilotonnes      | 0.000001                     |
| %            | ppb            | 10000000                     | kg         | lakhtonne       | 0.0000001                    |
| %            | ppm            | 10000                        | kg         | lbs             | 2.204622622                  |
| 1000lbs      | 1000oz         | 14.58333333                  | kg         | longtons        | 0.000984207                  |
| .000lbs      | ct             | 2267961.85                   | kg         | MTU             | 0.1                          |
| 000lbs       | kg             | 453.59237                    | kg         | OZ              | 32.1507466                   |
| 000lbs       | kilotonnes     | 0.000453592                  | kg         | tonnes          | 0.001                        |
| 000lbs       | tonnes         | 0.453592                     | kg         | tons            | 0.001102311                  |
| 000oz        | 1000lbs        | 0.068571429                  | kilotonnes | 1000lbs         | 2204.622622                  |
| 000oz        | ct             | 155517.384                   | kilotonnes | 1000oz          | 32150.74657                  |
| 1000oz       | kg             | 31.1034768                   | kilotonnes | ct              | 5000000000                   |

## **ANNEX IV – CONVERSION FACTORS**

| MINERAL ME | ASUREMENT CONV | ERSION                       |
|------------|----------------|------------------------------|
| Magnitude  | Magnitude To   | Measurement Translation Rate |
| kilotonnes | kg             | 1000000                      |
| kilotonnes | tonnes         | 1000                         |
| lakhtonne  | kg             | 100000000                    |
| lakhtonne  | tonnes         | 100000                       |
| lakhtonne  | tons           | 110231                       |
| lbs.       | ct             | 2267.96185                   |
| lbs.       | g              | 453.59237                    |
| lbs.       | kg             | 0.45359237                   |
| lbs.       | OZ.            | 14.58333333                  |
| lbs.       | tonnes         | 0.000453592                  |
| lbs.       | tons           | 0.0005                       |
| longtons   | kg             | 1016.046909                  |
| longtons   | tonnes         | 1.016046909                  |
| longtons   | tons           | 1.12                         |
| MTU        | kg             | 10                           |
| MTU        | tonnes         | 0.01                         |
| OZ.        | ct             | 155.517384                   |
| 0Z.        | g              | 31.1034768                   |
| 0Z.        | kg             | 0.031103477                  |
| 0Z.        | lbs.           | 0.068571429                  |
| 0Z.        | tonnes         | 0.0000311                    |
| 0Z.        | tons           | 0.0000343                    |
| oz./m³     | g/m³           | 31.1034768                   |
| oz./ton    | g/tonne        | 34.28571429                  |
| oz./tonne  | g/tonne        | 31.1034768                   |
| ppb        | %              | 0.0000001                    |
| ppb        | g/tonne        | 0.001                        |
| ppm        | %              | 0.0001                       |
| ppm        | g/tonne        | 1                            |
| tonnes     | 1000lbs.       | 2.204622622                  |
| tonnes     | 1000oz         | 32.15074657                  |
| tonnes     | ct             | 5000000                      |
| tonnes     | g              | 1000000                      |
| tonnes     | kg             | 1000                         |
| tonnes     | kilotonnes     | 0.001                        |
| tonnes     | lakhtonne      | 0.00001                      |
| tonnes     | lbs.           | 2204.622622                  |
| tonnes     | longtons       | 0.984206528                  |

| MINERAL MEA | MINERAL MEASUREMENT CONVERSION |                              |  |  |  |  |  |
|-------------|--------------------------------|------------------------------|--|--|--|--|--|
| Magnitude   | Magnitude To                   | Measurement Translation Rate |  |  |  |  |  |
| tonnes      | MTU                            | 100                          |  |  |  |  |  |
| tonnes      | OZ.                            | 32150.74657                  |  |  |  |  |  |
| tonnes      | tons                           | 1.102311311                  |  |  |  |  |  |
| tons        | kg                             | 907.18474                    |  |  |  |  |  |
| tons        | lakhtonne                      | 0.00000907                   |  |  |  |  |  |
| tons        | lbs.                           | 2000                         |  |  |  |  |  |
| tons        | longtons                       | 0.89285714                   |  |  |  |  |  |
| tons        | OZ.                            | 29166.66667                  |  |  |  |  |  |
| tons        | tonnes                         | 0.90718474                   |  |  |  |  |  |
| bbl         | litre                          | 159                          |  |  |  |  |  |
| MMBtu       | therm                          | 0.1                          |  |  |  |  |  |

| OIL MEASUREMENT CONVERSION CRITERION |              |          |         |                              |  |  |
|--------------------------------------|--------------|----------|---------|------------------------------|--|--|
| Standard factors                     | Metric tonne | Long ton | Barrels | Cubic meters<br>(kilolitres) |  |  |
| Metric tonne                         | 1            | 0.984    | 7.33    | 1.165                        |  |  |
| Long ton                             | 1.016        | 1        | 7 45    | 1.128                        |  |  |
| Barrels                              | 0.136        | 0.134    | 1       | 0.159                        |  |  |
| Cubic metres (kilolitres)            | 0.858        | 0.887    | 6.289   | 1                            |  |  |

| NATURAL GAS AND LNG MEASUREMENT CONVERSION CRITERION |                                  |                             |                                     |                          |   |   |  |
|--|----------------------------------|-----------------------------|-------------------------------------|--------------------------|---|---|--|
| Standard<br>factors                                  | Billion<br>cubic<br>metres<br>NG | Billion<br>cubic<br>feet NG | Million<br>tonnes oil<br>equivalent | Million<br>tonnes<br>LNG | Trillion<br>British<br>thermal<br>units | Million<br>barrels<br>oil<br>equivalent |  |
| 1 billion cubic metres NG                            | 1                                | 35.3                        | 0.9                                 | 0.74                     | 35.7                                    | 6.6                                     |  |
| 1 billion cubic feet NG                              | 0.028                            | 1                           | 0.025                               | 0.021                    | 1.01                                    | 0.19                                    |  |
| 1 million<br>tonnes oil<br>equivalent                | 1.11                             | 39.2                        | 1                                   | 0.82                     | 39.7                                    | 7.33                                    |  |
| 1 million<br>tonnes LNG                              | 1.36                             | 48                          | 1.22                                | 1                        | 48.6                                    | 8.97                                    |  |
| 1 trillion<br>British<br>thermal units               | 0.028                            | 0.99                        | 0.025                               | 0.021                    | 1                                       | 0.18                                    |  |
| 1 million<br>barrels oil<br>equivalent               | 0.15                             | 5.35                        | 0.14                                | 0.11                     | 5.41                                    | 1                                       |  |

# **ANNEX V – DATA CATEGORIES COVERED**

| (3.2) Legal framework   |  |   |
|---|--|---|
| Data output for legal codes and regulations                           |  |   |
| • Legislation: Mineral, Oil/gas                                       | <ul> <li>Environmental protection</li> </ul>   | <ul> <li>Policy document</li> </ul>                             |
| Regulation(s) directives  | Safety and health  | Others considered relevant                                      |
|   | • Labor  |   |
| Legal profile of licenses by type                                     |  |   |
| Scale of licenses/concessions   | <ul> <li>Requirements for holding license/concession</li> </ul>                      | • Limits on ownership by type of license/concession             |
| Type of mineral   |  |   |
| (3.2) Fiscal regime country profile                                   |  |   |
| <ul> <li>Mineral/ Oil and gas specific taxes</li> </ul>               | Corporate Income Tax (CIT)   | • Tax holidays etc.   |
|   | <ul> <li>Other taxes and payments</li> </ul>   |   |
| (3.3) Overview of extractive industries                               |  |   |
| Mineral/oil/ natural gas projects by stage                            | • Property, owner, development stage, activity status                                | Primary and proven reserves and resources                       |
| (3.4) Contribution of extractive industries to economy                |  |   |
| Value and percentage share of GDP                                     | Value and share of contribution to government  | Employment generation   |
| Value and percentage share of exports                                 | revenues   |   |
| (3.5) Production data   |  |   |
| Production/price data by commodity                                    | Conversion for concentrate to refined  | Export value - Trade code                                       |
| (3.6) State participation   |  |   |
| Data output recommendations for State participation                   |  |   |
| Rules governing state participation                                   | SOE finances; total assets and liability   | Controlling ownership   |
| Tools for state participation   | Equity ownership and State control   | Payments to State / SOE beneficiaries                           |
| (3.7) Distribution of revenues  |  |   |
| Data output for distribution of revenues from the extractives sector  | or   |   |
| • Extractive revenues budget allocation                               | Revenue distribution between federal, district and                                   | Direct revenue payments to local communities                    |
| Legal framework governing revenue fund distribution                   | local governments  | Share of total revenues received from the mine/firm             |
| Regulations governing state budget allocations and budget<br>deficits | <ul> <li>Revenues distribution between current and future<br/>expenditure</li> </ul> | by local communities/government                                 |
|   | • Legal framework governing sovereign wealth funds                                   |   |
| (3.8) Further information on revenue management                       |  |   |
| Resource Revenue Account (RRA)  | • Information on extractive revenues management                                      | Investment in local community by extractive                     |
| Investment committee for extractive revenues                          | included in the budget document  | company in detail   |
| Resource revenue management law                                       |  |   |
| (3.9) Register of licenses  |  |   |
| Property details, identifiers   | Ownership details  | Application date and date granted                               |
| • Location,   | Other claims owned by the same owner   | • Expiry/ first renewal date                                    |
| Commodities   | <ul> <li>License details and type</li> </ul>   | Date of refusal, reason for refusal                             |
| • Area, geospatial data   |  | • Current status, information last updated                      |
| Coordinate system   |  | • Exemptions offered  |
| Source of data  |  | <ul> <li>Work to be performed as license requirement</li> </ul> |

## **ANNEX V – DATA CATEGORIES COVERED**

| <ul> <li>Allocation process</li> <li>Details for bidding process</li> <li>(3.11) Beneficial ownership</li> <li>Company name/ Registration number</li> <li>Type of entity and business sectors</li> <li>(3.12) Contracts</li> <li>Contract title, context and value</li> <li>Documents and attachments related to the contract including any notices.</li> <li>Start, end and signature date</li> <li>Address and contact point of the extractive company</li> <li>The government agency responsible for authorizing the contract</li> <li>(4.1) Revenue streams</li> <li>License, concession fees</li> <li>Application /annual /rental fees</li> <li>Profits/ windfall taxes</li> <li>Acreage/transit fee (oil and gas)</li> <li>Corporate income tax</li> </ul> | List of shareholders with beneficial ownership     For each listed beneficial owner (individual/firm     Information related to the implementation of the contract.   |
|--|---|
| Ompany name/ Registration number  Type of entity and business sectors  (3.12) Contracts  Contract title, context and value  Documents and attachments related to the contract including any notices.  Start, end and signature date  Address and contact point of the extractive company  The government agency responsible for authorizing the contract  (4.1) Revenue streams  License, concession fees  Application /annual /rental fees  List of board members  Documents and attachments related to the contract including any notices.   | For each listed beneficial owner (individual/firm     Information related to the implementation of the im |
| Company name/ Registration number  Type of entity and business sectors  (3.12) Contracts  Contract title, context and value  Documents and attachments related to the contract including any notices.  Start, end and signature date  Address and contact point of the extractive company  The government agency responsible for authorizing the contract  (4.1) Revenue streams  License, concession fees  Application /annual /rental fees  List of board members  Documents and attachments related to the contract including any notices.  Service samples and service charges and fees  Profits/ windfall taxes   | For each listed beneficial owner (individual/firm     Information related to the implementation of the im |
| • Type of entity and business sectors  (3.12) Contracts • Contract title, context and value • Description and current status of contract • Start, end and signature date • Address and contact point of the extractive company • The government agency responsible for authorizing the contract  (4.1) Revenue streams • License, concession fees • Application /annual /rental fees • Profits/ windfall taxes   | For each listed beneficial owner (individual/firm     Information related to the implementation of the im |
| Contract title, context and value     Documents and attachments related to the contract     Start, end and signature date     Address and contact point of the extractive company     The government agency responsible for authorizing the contract  (4.1) Revenue streams     License, concession fees     Application /annual /rental fees      Documents and attachments related to the contract including any notices.      Service sand attachments related to the contract including any notices.      Service sand attachments related to the contract including any notices.  |   |
| Description and current status of contract including any notices.  Start, end and signature date Address and contact point of the extractive company The government agency responsible for authorizing the contract  (4.1) Revenue streams  License, concession fees Application /annual /rental fees  Profits/ windfall taxes   |   |
| <ul> <li>License, concession fees</li> <li>Application /annual /rental fees</li> <li>Profits/ windfall taxes</li> </ul>  |   |
| Application / annual / rental fees     Profits/ windfall taxes   |   |
| <ul> <li>Transportation and terminal operations fee</li> <li>Environment related: Water use, land use</li> <li>Entry fees</li> <li>Personal income tax</li> <li>Capital gains tax</li> <li>Social security contributions</li> </ul>  | VAT/Sales tax (net) Excise duty Real estate tax Local/district taxes Stamp duties Land tax Tax on vehicles and self-moving mechanisms Penalties   |